Utah's APRN Workforce in 2003



A Survey Report by The Utah Medical Education Council

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The data collected through the APRN survey can be made available for additional research or analysis of the APRN workforce or other relevant healthcare issues. For additional information please contact:

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Executive Summary

From 1998 through 2002, Utah's APRN workforce grew at an annual net rate of 5 percent, with the number of patient care providing APRNs increasing from 798 in 1998 to 997 in 2003. The UMEC recommends that at a minimum, Utah should maintain the 2003 ratio of 37 APRNs per 100,000 in population.

The factors fueling the growth of Utah's APRN workforce include: population growth, an aging state population, and increasing demand for APRNs in both primary and specialty care settings.

A concentration of older APRNs will likely result in increased retirement rates for APRNs between now and 2015. Assuming constant gross growth rates, a higher retirement rate will have a dampening effect on net growth over this time period, resulting in lower positive net growth rates.

In 2003, most APRNs were working in the specialty(s) for which they trained. Some specialties were more common than others in the various certification categories.

Based on patient wait times and the number of APRNs accepting new patients, there did not appear to be a shortage of APRNs in the state in 2003.

APRNs worked fewer total hours, spent less time caring for patients, and saw fewer outpatients per week than physicians and physician assistants in 2003. APRNs saw a comparable number of inpatients per week when compared to physicians and physician assistants in 2003.

APRNs practicing in rural areas provided a vital role to their communities. In particular, CRNAs were critical to rural hospitals' ability to provide anesthesia services. Approximately 42 percent of the rural CRNA workforce will reach retirement age by 2015.

The state's APRN training programs are critical to meeting workforce needs because they greatly influence APRNs to practice in Utah.

Approximately 50 percent of APRN faculty will likely retire within 10 years. Given the national shortage of qualified APRN faculty, replacing retiring faculty could prove difficult for Utah's training programs.

The UMEC should continue to report on advance practice nursing through studies based on separate survey instruments for CRNAs, CNMs, and CNS/NPs. This will increase the UMEC's ability to accurately assess the adequacy of the APRN workforce.

INTRODUCTION

The Utah Medical Education Council (UMEC) was created in 1997 in response to concerns about the state's medical workforce needs. According to the statute, House Bill 141–Medical Education Program, the UMEC is charged with assessing and meeting the state's changing market and educational needs, and with identifying changes in the healthcare workforce numbers, types, and geographic distribution (see Utah State Code 63C-8-105).

In meeting this charge, the UMEC monitors emerging healthcare trends in the state by conducting surveys of key healthcare professions every four to five years. The Council surveys the following groups: physicians, physician assistants (PAs), advanced practice registered nurses (APRNs), dentists, and pharmacists. The surveys are used to determine these professions' adequacy in meeting Utah residents' needs.

This report focuses on the Council's 2003 survey of APRNs, which are herein defined as nurses with an advanced-practice nursing license in one (or more) of the following categories: clinical nurse specialist (CNS), certified nurse midwife (CNM), certified registered nurse anesthetist (CRNA), and nurse practitioner (NP). It summarizes an analysis of the 2003 survey and highlights emerging trends that could impact the adequacy of the state's APRN workforce through the year 2020.

The report works from one basic assumption: having an adequate APRN workforce is an important component of the adequacy of the overall clinician

workforce (including physicians, APRNs, and PAs) in meeting the demands of a growing state population.

Data gathered in the UMEC's 1998 ARPN survey is used here as baseline information with which to compare the more recent results, which were gathered January through May 2003.

Surveys were mailed to every APRN with a Utah license (as of December 2002). Three separate mailings were conducted to increase the response rate and accuracy of the results. An overall response rate of 74 percent was achieved, with response rates for individual questions varying only slightly from the overall response rate in most cases. Licensing information, including addresses, was obtained from the Division of Occupational and Professional Licensing, Utah Department of Commerce.

The UMEC, the Bureau of Primary Care and Rural Health System, Utah Area Health Education Centers, and the Utah Nurses Association provided joint sponsorship and support for the 2003 survey. The data needs of these organizations were important considerations in survey development.

Multiple information sources have been used to augment the information obtained from the two UMEC surveys. These sources include both local and national information from the Center for Health Data, the Health Data Authority, the American Medical Association, the Division of Occupation and Professional and Licensing, and others as cited.

SECTION I: WORKFORCE GROWTH AND PROJECTIONS

Workforce Growth since 1998

The four categories of APRNs experienced varied levels of growth from 1998 to 2003. Overall, without factoring out those with multiple certifications, the APRN workforce experienced a 5 percent annual growth rate during the five-year time period.

Growth of APRN Workforce 1998-2003 by Category

Category	1998 Count	2003 Count*	Actual Net Growth	Percent Net Growth
CNS	137	175	38	28%
CRNA	102	107	5	5%
CNM	74	96	22	30%
NP	485	619	134	28%
Total*	798	997	199	25%

^{*}Includes 79 practitioners with multiple certifications

Among the four categories, nurse practitioners experienced the greatest growth in terms of actual numbers (134) from 1998 to 2003. In terms of percent growth, the CNS and NP categories each experienced a 28 percent growth rate. The CNM workforce grew 30 percent. The CRNA workforce experienced the lowest actual and percent growth; it added five new practitioners from 1998 through 2002, which equaled a 5 percent growth rate.

The 1998 report estimated that 23 new APRNs would be needed per year to maintain the 1998 ratio of 35 advanced practice nurses per 100,000 Utah residents. The APRN workforce's actual growth from 1998 to 2003 increased the ratio to 37:100,000.

¹ The Utah Medical Education Council. (2000). *Utah's clinical healthcare workforce:Achieving balance through 2020.* Salt Lake City, UT: The Utah Medical Education Council

The UMEC has concluded that the current ratio of 37 APRNs to 100,000 residents is the minimum ratio that should be considered adequate for Utah. This conclusion is derived from responses to questions on the 2003 APRN survey regarding wait times for new and established patients and the acceptance of new patients, as well as from related questions on the UMEC's physician and PA surveys. The state should at a minimum strive to maintain this ratio, barring significant changes to Utah's healthcare landscape, which may impact future need for APRNs.

The following table demonstrates the number of APRNs providing patient care that the state will need in order to maintain the 2003 ratio of 37:100,000. Population figures come from the Utah Governor's Office of Planning and Budget.²

APRNs Needed to Maintain 2003 Ratio

	Projected	APRN	
Year	Population	Workforce	Ratio
2005	2,528,926	936	37
2010	2,833,337	1,048	37
2020	3,486,218	1,290	37

The Aging Population

The number of Utah residents over the age of 65 is expected to grow at a 5 percent annual rate between 2005 and 2020, increasing from an estimated 212,582 residents over 65 in 2005 to 374,183 in 2020. Healthcare utilization by the elderly population is approximately 5.8 outpatient visits per

² Utah Governor's Office of Planning and Budget. (2005). 2005 baseline population projections. Salt Lake City, UT: Utah Governor's Office of Planning and Budget.

person per year.³ It is estimated that this population cohort will generate approximately 1,232,976 additional outpatient visits in 2005 and 2,170,261 additional outpatient visits by 2020.

Projected Utah Population Age 65 and Older

	65 and Older	% of Total
Year	Population	Population
2005	212,582	8.4%
2010	245,249	8.7%
2020	374,183	10.7%

Based on the estimated number of visits generated by the elderly population, and an average capacity of 105 outpatient visits per week for individual practitioners, the state will require approximately 400 clinicians to meet the demand generated by residents 65 years and older by the year 2020.

If this need for 400 extra clinicians emerges, and if the 2003 clinician mix (77 percent physicians, 16 percent APRNs, and 7 percent PAs) persists, then Utah would require an additional 65 APRNs to meet demand in 2020. Overall, in order to both maintain the 2003 ratio of APRNs to population and account for the growth of the elderly population, Utah will need between 1,290 and 1,355 APRNs by 2020.

Conclusions

- The number of patient careproviding APRNs needed to maintain the 2003 ratio of 37 APRNs per 100,000 residents will be approximately 1,290 in 2020.
- The increase in the elderly population will result in more than 2 million additional outpatient
- ³ Utah Department of Health. (2003). *Utah public health outcomes measures report*. Salt Lake City, UT: Utah Department of Health.

- visits by the year 2020. To meet this additional demand, the state will require approximately 400 additional practitioners.
- Based on the 2003 mix of clinicians, the ratio of APRNs to population in 2003, and the additional demand generated by the growing elderly population, Utah could need between 1,290 and 1,355 APRNs to provide patient care in 2020.

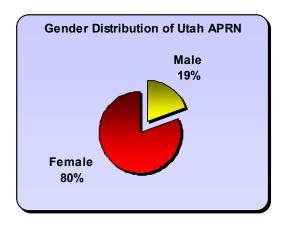
Recommendations

 The state should, at a minimum, maintain the 2003 ratio of APRNs to residents of 37:100,000.

SECTION II: WORKFORCE DEMOGRAPHICS

GENDER

The 1998 UMEC survey found that 18 percent of the APRN workforce in Utah was male. The 2003 survey identified a 1 percent increase in the number of male APRNs since 1998, bringing the percent of male APRNs in Utah to 19 percent. This represents an actual increase of 50 male APRNs since the 1998 survey. The total number of male APRNs in the state in 2003 was 180.



Male APRNs were predominantly clustered in the NP (43 percent) and CRNA (46 percent) designations. Only 11 percent of the male APRN workforce was licensed under the CNS or CNM designations.

While 43 percent of male APRNs had NP certification, they comprised only 14 percent of the total NP workforce. On the other hand, the 46 percent of male APRNs certified as CRNAs comprised 72 percent of the CRNA workforce.

According to the 2004 American Academy of Nurse Practitioners (AANP) National Nurse Practitioner Sample Survey, 95 percent of the national workforce was female.⁴ It should be noted that CRNAs were not included in that survey. The 2003 UMEC survey showed that 87 percent of Utah's APRN workforce (excluding CRNAs) was female (81 percent when CRNAs were included).

In addition to having a larger percentage of male APRNs than the rest of the nation, Utah also had a larger percentage of men in the RN workforce. In Utah, men constituted 8 percent of the RN workforce; nationally, men made up 5 percent of the RN population.⁵ Thus, Utah was different from the national nursing workforce, with more males in both the advanced practice nursing and registered nursing professions.

Hours Worked

Gender distribution can affect the adequacy of the workforce in terms of productivity, as studies have consistently shown that female clinicians typically work fewer hours than their male counterparts. An analysis of the hours worked per week by Utah APRNs showed that in 2003 they also followed this observed trend.

Goolsby, M. (2005). 2004 AANP national nurse practitioner sample survey, part I: An overview. *Journal of the American Academy of Nurse Practitioners*, 17(9), 337-341.
 Spratley, E., Johnson, A., Sochalski, J., Fritz, M., and Spencer, W. (2000). *The registered nurse population:*

Spencer, W. (2000). The registered nurse population:
Findings from the national sample survey of registered nurses. Washington, D.C.: U.S. Department of Health and Human Services, Health Resources and Service Administration, Bureau of Health Professions, Division of Nursing.

⁶ Council on Graduate Medical Education (COGME). (1997). Fourteenth Report. Washington D.C.: Council on Graduate Medical Education (COGME).

When looking at all APRNs in the state, 19 percent of female APRNs worked fewer than 30 hours per week, and 7 percent worked fewer than 20 hours per week. Only 2 percent of male APRNs worked fewer than 30 hours, all of whom actually worked fewer than 20 hours per week.

This distribution held true in the two categories of APRNs with the highest concentration of male practitioners: NPs and CRNAs. Analysis of these two categories showed that 2 percent of male CRNAs and 2 percent of male NPs worked fewer than 30 hours per week, all of whom actually worked fewer than 20 hours per week. Nearly 10 percent of female CRNAs reported working fewer than 30 hours per week, and 5 percent reported working fewer than 20 hours. Twenty-two percent of female NPs worked fewer than 30 hours per week, and 8 percent worked fewer than 20 hours.

Percent of APRNs Working Reduced Hours by Gender

Gender/Hrs Worked	All APRN	CRNA	NP
Male < 30 Hours	2%	2%	2%
Male < 20 Hours	2%	2%	2%
Female < 30 Hours	19%	10%	22%
Female < 20 Hours	7%	5%	8%

Patients Seen

An examination of the number of patients seen per week by male and female APRNs (CRNAs excluded) revealed that, on average, female APRNs saw fewer patients than their male counterparts. In 2003, Utah's male APRNs saw an average 70 patients per week, while the state's female APRNs (excluding CRNAs) saw an average 48 patients per week. This general observation held true when examining the mean number of outpatient, inpatient, and total patient visits per

week, and it was similar to observations made of the physician workforce in Utah and the nation.

Non-CRNA APRN Patient Care Means

			Total
	Outpatients	Inpatients	Patients
Gender	per Week	per Week	per Week
Female	42.46	6.91	48.38
Male	55.74	15.01	69.94
All Non-CRNA APRN	43.93	7.99	50.92

The gender disparity in the number of hours worked offers a partial explanation for the difference between the genders in the number of patient visits. There may be other explanations as well. For example, in an article entitled "The Changing Face of Medicine," Debra Zelnio suggests that female practitioners see fewer patients because they spend more time per patient than their male colleagues.⁸

The link between gender and productivity is important to monitor. Should the state experience a shift in the percentage of male APRNs in the workforce, it could impact the effective supply of APRNs in the state.

ETHNICITY

Ethnic representation did not change significantly from the 1998 survey. In 2003, 96 percent of APRNs reported their race as Caucasian, a decrease of 2 percent from 1998, when 98 percent reported being Caucasian. No other race/ethnicity made up more than 1 percent of the workforce in 2003.

⁷ American Medical Association: Center for Health Policy Research. Differences in practice characteristics between female and male physicians. Cited in Zelnio, D. The changing face of medicine. Retrieved September 12, 2006 from http://www.mommd.com/changingfacehealthcare.shtml.
⁸ Zelnio, D. The changing face of medicine. Retrieved September 12, 2006 from http://www.mommd.com/ changingfaceofhealthcare.shtml

For comparison, the 2004 AANP National Nurse Practitioner Survey found that 89 percent of the respondents described themselves as white, 3 percent as black or African American, 2 percent Asian, 1 percent American Indian, and less than 1 percent native Hawaiian/Pacific islander. According to the survey report, 3 percent described themselves as Hispanic or Latino. 9

The 2003 Utah survey revealed a disparity between the ethnic makeup of the state population and the APRN workforce, particularly in regard to the Hispanic community. In 2003, Latinos made up 9 percent of the population, yet only 1 percent of the APRN workforce indicated they were Hispanic.

This disparity is something the UMEC believes the state should take seriously. Only through the recruitment and retention of clinicians from various ethnic backgrounds, particularly Hispanics, will Utah be able to bring the ethnic composition of the APRN workforce more in line with the ethnic profile of the population.

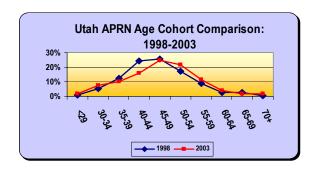
AGE

In 1998, the APRN workforce was concentrated in two age cohorts, ages 40 to 44 and ages 45 to 49. Combined, these two cohorts comprised 50 percent of the total workforce, with 24 percent in the 40 to 44 age cohort and 26 percent in the 45 to 49 age cohort. The age cohort with the next largest percentage of the workforce in 1998 was ages 50 to 54, with 17 percent of the workforce.

In 2003, the age cohorts with the greatest concentration of the workforce shifted and comprised a smaller percentage of the workforce. The greatest concentration of APRNs was found in two cohorts: ages 45 to 49 and ages 50 to 54. Combined, these two cohorts comprised 46 percent of the workforce.

Note that the 40 to 44 age cohort shrank from 24 percent of the workforce in 1998 to only 16 percent of the workforce in 2003. In actual numbers, there were 46 fewer APRNs in this cohort in 2003. There was also a decline of four APRNs in the 35 to 39 age cohort. These declines offset positive increases of APRNs in the under age 29 cohort (8) and the 30 to 34 age cohort (24). The combined result was a net decline of 18 APRNs under the age of 45 from 1998 to 2003, or a 10 percent decrease in APRNs under the age of 45.

In 1998, there were significant concentrations of APRNs in the 40 to 44 and 45 to 49 age cohorts. Five years later, these concentrations had shifted to the 45 to 49 and 50 to 54 age cohorts, and to reiterate, these cohorts represented almost half (46 percent) of the APRN workforce.



⁹ Goolsby, M. (2005). 2004 AANP national nurse practitioner sample survey, part I: An overview. *Journal of the American Academy of Nurse Practitioners*, *17*(9), 337-341.

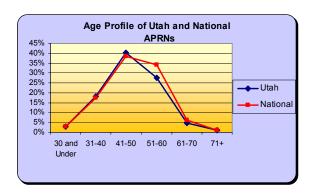
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Effects

The effects of this concentration of APRNs in the older age cohorts are twofold. First, it will shift the overall age profile of the workforce. Second, it will result in increased retirement rates and will increase the need to replace more retiring nurses.

As the concentration of APRNs makes its way through the older age cohorts, the average age of Utah APRNs will likely continue to go up. Responses to the 1998 UMEC survey indicate an average age of 46 years. In 2003, the workforce had an average age of 47 years.

Between now and approximately 2015, the concentration of older APRNs will also increase retirement rates. Assuming relatively constant gross growth rates, higher retirement rates will likely have a dampening effect on net growth over the next 10 to 15 years, resulting in lower positive net growth rates.



The age profile of Utah's APRN workforce was comparable to the national workforce, ¹⁰ as the following table indicates. In 2003, it appeared that

¹⁰ Goolsby, M. (2005). 2004 AANP national nurse practitioner sample survey, part I: An overview. *Journal of the American Academy of Nurse Practitioners*, *17*(9), 337-341

the biggest difference between Utah and the rest of the nation was that APRNs in Utah tended to retire before age 60.

INCOME

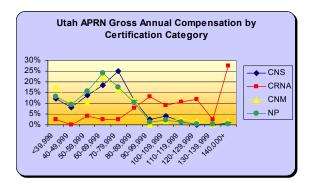
Responses to questions about income in the 2003 survey indicated an increase in salaries for APRNs since 1998. In 1998, 427 respondents, or 61 percent of all nurse practitioners, reported an income below \$60,000. In 2003, 303 respondents, or 34 percent of all nurse practitioners, listed an income below \$60,000. In addition, the greatest concentration of APRN salaries reported in 1998 was in the \$50,000-\$59,999 range (26 percent). The greatest concentration of salaries in the 2003 survey was in the \$60,000-\$69,999 range (21 percent). These were both strong indicators that wages for APRNs increased since the 1998 survey.

Another indicator of rising APRN salaries was the number of APRNs earning the highest salaries. In 1998, 43 nurse practitioners, or 6 percent, reported earning \$100,000 or more. By 2003, the number earning \$100,000 or more had risen to 99, or 11 percent of the workforce.

Responses to the 2003 survey regarding the perception of salary increases corroborated these findings. Nearly two-thirds (64 percent) of respondents indicated that their salary had risen in the five years prior to 2003. Seventy percent of respondents indicated they were "satisfied" with their income.

For APRNs who worked full time in 2003, earning potential varied by certification category (CRNA, NP, etc.). There was a large disparity between

CRNA salaries and salaries for the other three categories of advanced practice nurses. Nearly two-thirds (64 percent) of certified nurse anesthetists earned more than \$100,000. However, the largest concentration of certified nurse midwives' (22 percent) and nurse practitioners' (24 percent) salaries was in the \$60,000–\$69,999 range. The largest percentage of certified nurse specialists salaries came in the \$70,000–\$79,999 range (26 percent).



Low annual income appeared to be most strongly linked to working reduced hours (30 hours or fewer). An examination of both the 1998 and 2003 survey responses revealed that virtually all respondents who indicated earning less than \$40,000 annually also reported total hours worked of fewer than 30 to 34 hours per week. This also held true for those earning less than \$50,000 per year, as a majority of these nurses reported working fewer than 36 hours per week—the amount typically considered full time for nurses. Overall, less than 12 percent of advanced practice nurses made less than \$40,000. Approximately two-thirds of CNSs (67.2 percent) and NPs (69.9 percent) made between \$40,000 and \$80,000 annually. And 2.1 percent of CNSs and 13.5 percent of NPs indicated they earned less than \$40,000 per year.

In 2002, NP Central, a non-profit nurse practitioner advocacy organization, reported the national average salary for nurse practitioners was \$66,125, with a median income of \$64,000. For the same year, the average income reported for an advanced practice nurse in Utah was \$64,663, with a median income of \$60,000.11 A 2003 survey published on the nurse practitioner website, ADVANCE, reported an average salary of \$69,203 for NPs nationally and \$70,192 for NPs in Utah. 12 Based on the salaries reported in these surveys, as well as the results of the UMEC survey, APRN salaries in Utah seemed to be on par with national averages in 2003.

BACKGROUND/UPBRINGING

Previous studies have established a correlation between where a clinician was raised (rural vs. urban areas) and practice location. In 2003, Utah's APRN workforce showed a similar correlation. APRNs who were raised in rural environments were those most often found working in Utah's rural communities.

This report utilizes two working definitions of rural. A practice located in any Utah county except the four urban counties—Davis, Salt Lake, Utah, and Weber—is considered rural. This is determined by the zip code of the primary practice site indicated on the UMEC survey. Also, APRNs who spent

¹¹ NP Central Gateway. http://www.npcentral.net/cgi-bin/start.cgi/salary/index.html.

¹² Tumolo, J., and Rollet, J. (2003) *National salary survey of nurse practitioners* (2003). Retreived February 26, 2004 from http://nurse-practitioners.advanceweb.com/common/editorial/editorial.aspx?CC=27264.

¹³ Rabinowitz, H.K., Diamond, J.J., Markham, F.D., and Paynter, N.P. (2001). Critical factors for designing programs to increase the supply and retention of rural primary care physicians. *Journal of the American Medical Association*, 286(9), 1041-1048.

the majority of their upbringing in a city/town with a population under 50,000 are considered to have been raised in a rural environment.

Of the 204 APRNs practicing in rural Utah in 2003, 128, or 63 percent, were raised in a rural setting. Conversely, 62 percent of APRNs practicing in urban Utah were raised in an urban setting.

Also, of the 502 APRNs who reported being raised in an urban setting, 426, or 85 percent, were practicing in an urban setting in 2003. Of the 387 who reported being raised in a rural setting, 128, or 33 percent, were practicing in a rural setting in 2003.

Conclusions

- The gender mix for Utah's APRN workforce remained steady from 1998 to 2003 at just under 20 percent male, 80 percent female.
- Utah's male APRNs (excluding CRNAs) generally worked more hours and saw more patients than their female counterparts. Because of this disparity, the gender distribution of the APRN workforce should be monitored.
- The percentage of Hispanic APRNs (1 percent) in Utah was not proportionate to the state's Hispanic population (9 percent).
- Over the next decade, Utah can expect to lose a significant portion of the current workforce to retirement.
- For APRNs who worked full time in 2003, income level appeared

- to be tied to certification category. Lower salaries among APRNs were linked primarily to those working fewer hours.
- Location of upbringing directly influenced location of practice. In 2003, practitioners in rural locations were most often those raised in rural settings, while those raised in urban areas tended to practice in urban areas.

Recommendations

- Maintain efforts to retain APRNs trained in the state and recruit more APRNs from out of state to counter higher retirement rates.
- Continue efforts to recruit rural students into advanced-practice education to help address Utah's shortage of rural healthcare providers.

SECTION III: PRACTICE CHARACTERISTICS

Specialization

APRNs work in many clinical specialties; but in 2003, these tended to cluster according to certification category. The most frequently cited specialties among NPs were family, pediatric, and adult health/ medical/surgical. The specialty CRNAs cited most often was anesthesia. The most common specialties CNS respondents cited were psychiatric/mental health, family, and adult health/medical/surgical. Finally, the most common specialties CNM respondents cited were nurse midwifery and maternal/child health.

Comparisons between the specialty APRNs studied and the specialty they practiced in 2003 revealed very little crossover between specialties. In other words, it was evident that in the vast majority of cases, APRNs practiced the specialty they studied. Thus, very few APRNs trained in a given specialty had been forced into other areas of practice.

Primary and Secondary Practice Locations

Most Utah APRNs practiced primarily in a traditional medical (hospital/clinic) setting in 2003. Approximately 54 percent of survey respondents reported working in a hospital or clinic as their primary practice location (including freestanding and community health centers), and another 19 percent reported working at either a solo or group physician practice. Combined, these figures show that 74 percent of the APRN workforce worked in traditional medical settings in 2003.

Other work settings utilized by a notable portion of the workforce included the following: self-employed (13 percent), nursing faculty (4 percent), and "other" (5 percent). Just less than half (43 percent) of those who were self-employed were CRNAs, who likely worked on a contract basis with numerous facilities. The rest of the workforce was scattered among a number of settings, only one of which—school health—included more than 1 percent of the workforce.

Primary Work Setting - All APRN 2003

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Setting	Count	Percent
Self-Employed	116	12%
Solo Physician Practice	80	9%
Multi-Specialty Physician Group	86	9%
Hospital-University	117	13%
Hospital/Clinic-IHC	145	16%
Hospital-Other	70	8%
School Health	13	1%
Planning Agency (Government or Private)	7	1%
Home Health Agency	8	1%
НМО	4	0.5%
Community Health Center	35	4%
Nursing Home or LTC/MR Facility	4	0.5%
Free-Standing Health Center or Clinic	116	12%
Occupational Health (Employee Services)	7	1%
Faculty/Teaching Position	38	4%
Insurace Company/Private Industry	4	0.5%
Prison or Jail	4	0.5%
Other	42	5%
Not Reported	37	4%
Total	935	100%

Outpatients vs. Inpatients

Utah APRNs (excluding CRNAs) reported that they saw more outpatients than inpatients during the course of an average week in 2003. The survey results indicated that 40 percent of those who saw inpatients saw fewer than 50 inpatients per week. Additionally, 58 percent indicated they did not see any inpatients.

Fifty-two percent of those who saw outpatients indicated that they saw fewer than 50 outpatients per week. Sixteen percent of respondents did not see outpatients during an average week. A further 31 percent who saw outpatients saw 51-plus outpatients per week.

Sliding-fee Scales

In 2003, 35 percent of APRNs reported that they offered a sliding-fee scale, a method of making healthcare more affordable for low-income patients by adjusting the fees charged according to income level. In 1998, 38 percent reported using sliding-fee scales.

Patient Wait Times

The 2003 survey included questions regarding the average number of days patients must wait for an appointment. Data on average wait times is used in combination with data on the percentage of non-CRNA APRNs accepting new patients. These indicators help to show whether the state's supply of APRNs is meeting the demand for services.

For most non-CRNA APRNs (69 percent), the average number of days established patients waited for an appointment in 2003 was less than seven days. Thirty-four percent reported an average wait time of zero days for established patients.¹⁴

For new patients, 60 percent of survey respondents said the average number of days it took to get an appointment with a non-CRNA APRN was seven days or less in 2003. Twenty-eight percent

¹⁴ For comparison, 76 percent of PAs reported an average wait time of seven days or less for established patients, and 28 percent reported an average wait time of zero days for current patients. reported an average waiting period of zero days for new patients. 15,16

Accepting New Patients

On the survey, respondents were asked to identify whether they were limiting the number of new patients they were accepting by various payer types. Of those who responded, excluding CRNAs, 71 percent indicated they were not limiting the number of new patients accepted in any payer category.

Language Interpretation

Just over half (51 percent) of the respondents to the 2003 survey reported offering some form of language interpretation for non-English-speaking patients. This was a 4 percent increase over the 47 percent of respondents who indicated they offered language-interpretation services in 1998.

Conclusions

- In 2003, most APRNs were working in the specialty(s) for which they trained. Some specialties were more common than others in the various certification categories.
- Most APRNs worked in either a hospital/clinic or a private doctor's office.

¹⁵ For comparison, 64 percent of PAs reported an average waiting period of seven days or less for new patient appointments, and 23 percent reported an average waiting period of zero days for new patients.

¹⁶ Physicians reported the number of days for an appointment, but did not differentiate between new or established patients. The average number of days patients wait for an appointment with a physician is significantly longer than seven days in a number of specialties: pediatrics (20 days), OB/GYN (42 days), anesthesiology (24 days), internal medicine (39 days), and family practice (9 days).

Within the Utah Department of Health, the Office of Primary Care and Rural Health offers various resources to help healthcare providers deliver culturally and linguistically competent care, including training programs and a medical interpreters directory.

- Slightly fewer APRNs offered sliding-fee scales in 2003.
- Based on patient wait times and the number of APRNs accepting new patients, there did not appear to be a shortage of APRNs in the state in 2003.
- An increasing percentage of the APRN workforce was offering some form of language interpretation.

Recommendations

- Encourage the use of sliding-fee scales as an option for providing more affordable healthcare to lower-income residents.
- Encourage APRNs and other healthcare providers to take advantage of the cultural and language competency resources offered by the Office of Primary Care and Rural Health.

SECTION IV: PRODUCTIVITY

Total Hours per Week

Most APRNs in Utah (75 percent) reported working 36 hours or more per week in 2003. By category, 70 percent of NPs indicated they worked a minimum of 36 hours per week, and 80 percent of the CNS workforce reported working this same number of hours. The CRNA workforce had the highest percentage (89 percent) working 36 hours per week or more, and of the CNM workforce, 79 percent indicated they worked a minimum of 36 hours per week.

A comparison of the mean total hours worked by APRNs, physicians, and PAs revealed that APRNs worked fewer hours (40) than physician assistants (42) in 2003. Both of these constituencies worked fewer total hours than physicians (53) that year.

Patient Care Time

The UMEC also examined the non-CRNA APRN workforce's average number of hours spent in patient care activities each week, as well as the total number of outpatients and inpatients seen per week. The Council compared these numbers to the physician assistant and physician workforces in 2003. CRNAs were excluded from this comparison due to the unique nature of the profession when compared to the other APRN categories.

The average (mean) time APRNs spent in patient care activities in 2003 was 32 hours per week. This was lower than the mean patient care hours per week reported by both physician assistants (41) and physicians (43) in their

respective 2003 surveys and workforce reports.

In addition to fewer patient-care hours worked, APRNs (excluding CRNAs) also saw fewer patients on average than either physicians or physician assistants in 2003. The mean number of outpatients APRNs saw per week was 44. In comparison, the mean number of outpatients that physician assistants saw per week was 79. Physicians saw 71 outpatients per week on average. Utah's APRN workforce saw a comparable number of inpatients per week (8) when compared to physician assistants (5) and physicians (9).

When viewing total patient-care time, APRNs had fewer total patient visits per week (52) than both physicians (80) and physician assistants (85).

Mean Productivity Measures (per week)

We also Deed a stirite		(production)	
Weekly Productivity			
Measures	APRN	PA	Physician
Patient Care Hours	32	41	43
Outpatient Visits	44	79	71
Inpatient Visits	8	5	9
Total Patient Visits	52	85	80

Non-Patient-Care Activities

Utah's APRN workforce spent approximately the same amount of time performing non-patient-care activities as Utah's physicians and physician assistants in 2003. APRNs reported a mean of 2.11 hours spent in administrative functions per week. This was fewer hours than physician assistants, who averaged 2.53 administrative hours per week, and physicians, who averaged 4.45 hours

per week on administrative functions. In addition, APRNs also reported spending an average 2.65 hours per week teaching.

APRNs Working at RN Level

A number of respondents to the 1998 APRN survey indicated that they spent a portion of their time performing RN-level tasks. These anecdotal accounts prompted the inclusion of questions on the 2003 survey regarding time spent on RN-level activities. The UMEC has since learned that 22 percent of the APRN workforce spent some time performing RN-level tasks in 2003. However, 59 percent spent less than 1 percent of their total time working on these activities. Furthermore, two-thirds (67 percent) of APRNs spent less than 5 percent of their time at the RN level, and 84 percent spent 10 percent or less of their time in this manner. If one assumes a full-time equivalent (FTE) of 40 hours per week, this 10 percent would equate to four hours or less per week spent working at the RN level in most cases. Thus, it appeared that RNlevel work was incidental in 2003 and not an indication of an oversupply of APRNs in the state.

Conclusions

- APRNs worked fewer total hours, spent less time caring for patients, and saw fewer outpatients per week than physicians and physician assistants in 2003.
- APRNs saw a comparable number of inpatients per week when compared to physicians and physician assistants in 2003.
- While 22 percent of the APRN workforce reported performing some RN-level tasks in 2003, this

appeared to be incidental work in most cases and not an indication of an oversupplied APRN market.

SECTION V: THE RURAL WORKFORCE

Utah APRNs continue to provide a significant amount of care in Utah's rural counties. These counties include all except Davis, Salt Lake, Utah, and Weber counties. In both the 1998 and 2003 surveys, 18 percent of respondents reported a primary practice site in a rural county.

Even though the percentage remained static, the actual rural workforce increased from 132 in 1998 to 158 in 2003. The increase of 26 rural-practicing APRNs during this time period meant an average seven new APRNs entering rural practice in Utah each year between 1998 and 2003.

The 158 rural APRNs practicing in 2003 constituted 21 percent of the combined clinical workforce in rural Utah that year. Physicians made up 71 percent (540) of the rural workforce, and physician assistants constituted the remaining 9 percent (70). Combined, APRNs and physician assistants made up 30 percent of the rural clinical workforce and filled a vital role.

In terms of age, the 2003 rural workforce was identical to its urban counterpart. Each had an average age of 47. The APRN workforce in rural Utah also had the same ethnic mix as the urban workforce in 2003.

There was a difference in the ratio of male and female APRNs in rural and urban Utah in 2003. Rural Utah had a 70:30 female to male ratio, compared with an 83:16 female to male ratio in urban Utah. The higher ratio of male

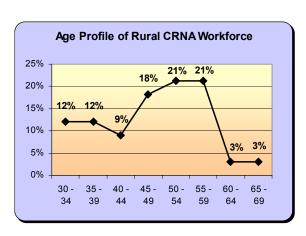
APRNs in rural Utah appeared largely in a single category: CRNAs.

In terms of patient care, the rural workforce accounted for 25 percent of all outpatient visits performed by Utah APRNs in 2003. Furthermore, the rural workforce accounted for 22 percent of all inpatient visits performed by APRNs in the state that year.

CRNAs in Rural Utah

In 2003, CRNAs were (and still are) an important component of care in rural Utah. Only three of the 19 hospitals in rural Utah had anesthesiologists on staff at the time of the 2003 survey. All of the other rural hospitals relied on the 38 CRNAs practicing in rural Utah to provide anesthesia services. These CRNAs were critical to rural hospitals' ability to provide a number of essential services in the communities they serve.

An examination of the age profile of the rural CRNA workforce indicates that approximately 42 percent will likely retire by the year 2015.



Such a high retirement rate among Utah's rural CRNAs is a matter of significant concern, given rural hospitals' reliance on CRNAs.

In August 2006, Westminster College began the first CRNA training program in Utah with an initial class of 15 students. The addition of this program to the state will provide a local pool of CRNA graduates from which to recruit.

Conclusions

- Utah's percentage of ruralpracticing APRNs remained steady between 1998 and 2003.
- APRNs practicing in rural areas provided a vital role to their communities. In particular, CRNAs were critical to rural hospitals' ability to provide anesthesia services.
- The rural APRN workforce was comparable in age and ethnicity to its urban counterpart in 2003.
- The rural workforce had a higher concentration of male APRNs than the urban workforce.
- Approximately 42 percent of the rural CRNA workforce will reach retirement age by 2015.

Recommendations

 Rural hospitals reliant on CRNAs for anesthesia services must consider the potential for difficulty in recruiting CRNAs in their strategic planning. However, Westminster College's new CRNA program should help provide more CRNAs to the state.

SECTION VI: UTAH'S APRN TRAINING ENVIRONMENT

In 2003, the primary factor in a non-CRNA APRN's decision to practice in Utah appeared to be the location in which the APRN training took place. Of the state's non-CRNA APRN workforce, 663, or 83 percent, received their advanced training in Utah. The breakdown of graduates from in-state programs was as follows: University of Utah–68 percent, Brigham Young University–23 percent, and Westminster College–9 percent.

With such a large percentage of the workforce trained in the state, it is in the state's best interest to provide adequate support for the statesponsored APRN programs at the University of Utah.

For CRNAs in 2003, there was no correlation between training site and practicing in Utah. However, there also weren't any CRNA training programs located in the state at that time. Thus, the state relied entirely on recruiting from the national pool. Predictably, those CRNAs who chose to practice in Utah had trained in a broad distribution of states. However, nearly one-quarter (22 percent) had received their training in Minnesota.

The CRNAs who received their training in Minnesota did so at one of two programs. Nearly two-thirds were trained at the Mayo program in Rochester, while the other third received their training at St. Mary's University in Minneapolis. All of the Mayo-trained CRNAs had a Utah background, meaning they lived in Utah while attending high school.

State of Origin

Non-CRNA APRNs' states of origin had less impact than their training locations on their decisions to practice in Utah in 2003. Less than half (42 percent) of the non-CRNA workforce listed Utah as their state of origin. Even more specific, 50 percent of the rural workforce listed Utah as their state of origin. Thus, it appeared that the state's primary tool for recruiting APRNs into the non-CRNA workforce from out of state was Utah APRN programs.

For practicing CRNAs, however, state of origin appeared to have a greater impact on practice location in 2003. Approximately 60 percent of all CRNAs practicing in Utah in 2003 listed their state of origin as Utah. There was no significant difference when the rural CRNA workforce was isolated.

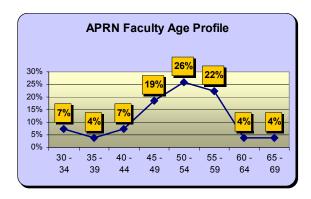
Training Programs

As noted above, there was a strong link between non-CRNA APRNs' training locations and their practice locations in 2003. It follows, then, that to attract highly qualified APRNs to the Utah market, the quality of Utah's training programs must be considered. Currently the quality of the various graduate nursing programs is not a concern when it comes to the recruitment of qualified graduate nursing candidates.

The future quality of these programs could be affected in two ways: the ability to recruit nursing faculty and the availability of clinical training sites.

APRN Faculty

In 2003, Utah's APRN faculty had a mean age of 50 and a median age of 51. This was three years older than the mean and median ages of the combined APRN workforce, which had a mean age of 47 and a median age of 48. And much like the age profiles of the four APRN categories, there were heavy concentrations of faculty in the cohorts between ages 45 and 59. In fact, two-thirds of all APRN faculty appeared in this age range.



Based on this age profile, it is clear that by 2013, 18 of Utah's APRN faculty will have reached the typical faculty retirement age (60). These 18 faculty APRNs represent approximately 47 percent of total faculty.

The fact that Utah will likely lose nearly half its 2003 faculty workforce to retirement by 2013 appeared to be verified by responses to survey questions regarding APRNs' retirement plans. When faculty responses were isolated, 48 percent of Utah APRN faculty indicated that they planned to retire by 2013.

Attracting New Faculty
A number of factors are contributing to
a growing national shortage of
qualified APRN faculty candidates,

which is enhancing the difficulty of attracting new faculty to Utah.
According to the 2005 American Association of Colleges of Nursing (AACN) Survey of Faculty Vacancies, some of the most critical issues nursing schools currently face in regard to faculty recruitment are noncompetitive salaries, a limited pool of doctorally prepared faculty, and a lack of qualified applicants.¹⁸

The national faculty shortage will likely become more severe in the near future. According to the American Federation of State, County, and Municipal Employees, of which the United Nurses of America is an affiliate, the average age of nursing faculty nationwide is 50, as of June 2006. 19 It should be noted that the federation makes no distinction between RN and APRN faculty. Thus, in the coming years, expected high retirement rates for nursing faculty across the country will likely aggravate the problem of recruiting faculty for Utah's APRN programs, as new faculty will be sought after nationwide.

Apart from this observation, however, there is a national discussion about changing APRN education from a master's degree to a doctoral degree. The proposed doctoral degree would emphasize care-management practices rather than research and would be similar in application to pharmacy (pharm-D) and law (juris doctorate) degrees. A limited number

¹⁸ American Association of Colleges of Nursing. (2005). *2005* survey of faculty vacancies. Washington D.C.: American Association of Colleges of Nursing.

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¹⁹ American Federation of State, County, and Municipal Employees. *Solving the nursing shortage: The scope of the shortage.* Retrieved June 1, 2006 from http://www.afscme.org/una/sns04.htm.

of schools are already offering this type of nursing doctoral degree. The college of nursing at the University of Utah is among those schools moving to convert APRN training to the doctoral level. If adopted by a greater number of schools, this degree would add to the pool of doctorally trained nurses from which APRN programs could draw.

Clinical Training Sites

In 2003, all of Utah's APRN programs indicated that the availability of adequate clinical training sites was a concern.

In general, the programs expend a large amount of time and resources in procuring training sites for APRN students. This is because clinical training in both acute inpatient and ambulatory care settings is an important component of APRN educational experience. Therefore, education program quality can be affected by a lack of adequate training locations or opportunities.

Difficulty in finding adequate training sites is not unique to the APRN programs in Utah. Utah's other clinical training programs, such as the pharmacy and physician assistant programs at the University of Utah. also face this constraint, particularly as they look to expand. However, due in part to the UMEC's efforts to highlight healthcare workforce issues, the Utah Hospital Association took the initiative to overcome this obstacle in 2005 by encouraging its member institutions to provide training sites for all Utah students with clinical training requirements. This has been a positive development for the state's training programs.

Conclusions

- In 2003, the primary factor in a non-CRNA APRN's decision to practice in Utah appeared to be the location in which the APRN training took place.
- The state's APRN training programs are critical to meeting workforce needs because they greatly influence APRNs to practice in Utah.
- Approximately 50 percent of APRN faculty will likely retire within 10 years.
- Obtaining adequate clinical training sites will continue to be critical in maintaining the quality of Utah's APRN (and other) training programs.

Recommendations

- Recruit more nurses from Utah into APRN training programs with an emphasis on practicing in Utah.
- Assure that state-funded training programs receive adequate financial support.
- Prepare to replace retiring faculty as needed.
- Continue to encourage collaborative efforts with the Utah Hospital Association to cultivate new clinical training sites for APRN and other training programs.

SECTION VII: KEY FINDINGS

Utah's APRN workforce plays an integral role in the delivery of healthcare services to the state's residents. The market for APRNs in the state is expected to continue to maintain the 5 percent annual net growth experienced between 1998 and 2003. The factors fueling this growth include:

- Population growth
- An aging state population
- Increasing demand for APRNs in both primary and specialty care settings

The following issues could impact the state's ability to meet the demand for APRNs in the future:

- The increasing difficulty of recruiting sufficient APRN faculty to Utah training programs due to projected retirement rates among faculty members
- The addition of the new CRNA training program at Westminster College
- Expanding access to clinical training sites in both acute inpatient and ambulatory care settings

In order to assure that Utah residents have access to adequate healthcare services, the state should strive to, at a minimum, maintain the 2003 ratio of APRNs to residents (37:100,000). This ratio was deemed adequate for the state of Utah based on APRN patient wait times and the number of APRNs accepting new patients, which factors were examined in the context of the combined clinical workforce of APRNs, physicians, and physician assistants.

The UMEC should continue to report on advance practice nursing through studies based on separate survey instruments for CRNAs, CNMs, and CNS/NPs. This will increase the UMEC's ability to accurately assess the adequacy of the APRN workforce.

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APPENDIX A: RESULTS FOR EACH QUESTION ON THE 2003 APRN SURVEY

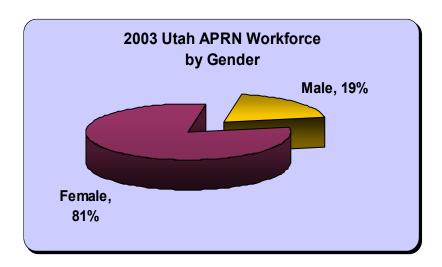
The data reported in this appendix represent the responses to each question asked on 2003 APRN survey. Due to the unique nature of the various categories of professionals in the APRN workforce (CNS, CRNA, CNM, and NP), it was often desirable to isolate the responses of each of the four categories in order to gain a more in-depth understanding of the workforce. Whenever this occurred, aggregate data for the entire APRN workforce will be presented along with the responses of the individual categories.

The 2003 APRN survey was mailed to every APRN with an active Utah license as of December 2002. A response rate of 74 percent was achieved. Responses to the survey were weighted to account for non-responses. The data presented was weighted using a factor of 1.35. Individual questions were not weighted separately to account for non-responses to individual questions. Also, please note that in some cases the order of data elements reported in this appendix may differ slightly from the order of questions on the survey instrument for formatting purposes.

1a. Gender.

2003 APRN Workforce by Gender

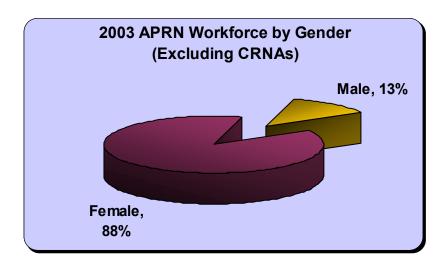
Gender	Count	Percent
Male	180	19%
Female	750	81%
Total	931	100%



2003 APRN Workforce by Gender

(Excluding CRNA)

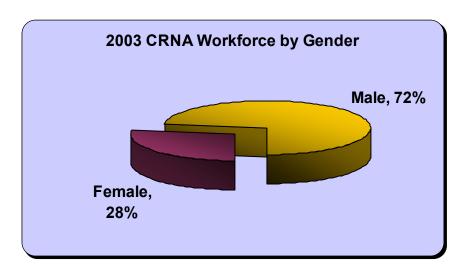
Gender	Count	Percent
Female	721	88%
Male	103	13%
Total	823	100%



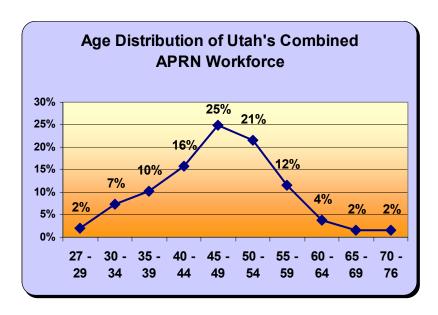
1a. Gender (continued).

2003 CRNA Workforce by Gender

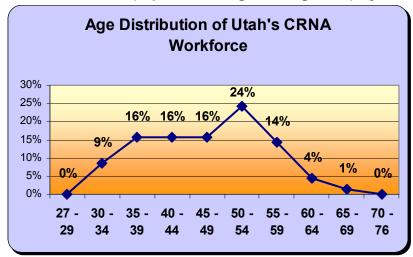
2000 Oran Worklord by Condo		
Gender	Count	Percent
Female	30	28%
Male	78	72%
Total	107	100%

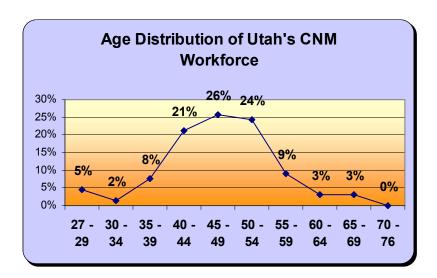


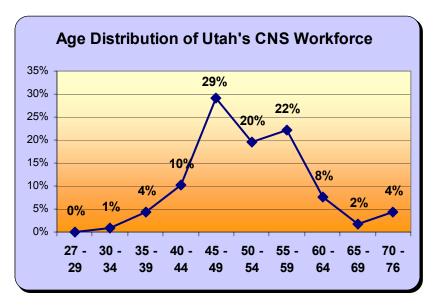
1b. Year of Birth (reported as age during 2003) for All APRN



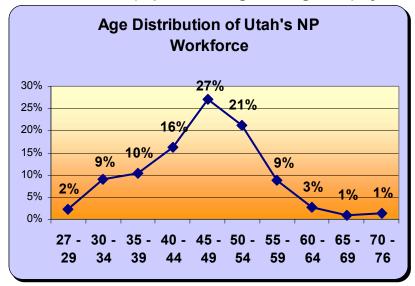
1b. Year of Birth (reported as age during 2003) by Category







1b. Year of Birth (reported as age during 2003) by Category (continued)



1c. Please indicate the location of your primary practice by state and zip code (used to determine county where primary practice was located).

State Where Primary Practice is Located

State	Percent
Arizona	<1%
Colorado	<1%
Florida	<1%
Idaho	1%
Iowa	<1%
Massachusetts	<1%
New Mexico	<1%
Utah	98%
Total	100%

1c. County of Primary PracticeCounty of Primary Practice - CNS

County	Count	Percent
Davis	7	4%
Grand	1	1%
Iron	1	1%
Salt Lake	120	69%
Summit	4	2%
Utah	10	6%
Wasatch	1	1%
Washington	3	2%
Weber	17	10%
Not Reported	10	6%
Total	175	100%

1c. County of Primary PracticeCounty of Primary Practice - CRNA

County of Phinary Practice - CRNA		
County	Count	Percent
Box Elder	4	4%
Carbon	1	1%
Davis	4	4%
Duchesne	1	1%
Garfield	3	3%
Grand	1	1%
Iron	4	4%
Juab	3	3%
Kane	1	1%
Millard	3	3%
Rich	1	1%
Salt Lake	23	21%
San Juan	1	1%
Sevier	1	1%
Toele	3	3%
Uintah	1	1%
Utah	24	22%
Wasatch	4	4%
Washington	3	3%
Weber	7	7%
Not Reported	11	11%
Total	107	100%

1c. County of Primary Practice (continued)

County of Primary Practice - CNM

County	Count	Percent
Cache	4	4.4%
Davis	8	8.8%
Garfield	1	1.5%
Iron	1	1.5%
Salt Lake	56	58.8%
Sevier	1	1.5%
Summit	1	1.5%
Utah	11	11.8%
Washington	3	2.9%
Weber	6	5.9%
Not Reported	1	1.5%
Total	96	100.0%

County of Primary Practice - NP

County	Count	Percent
Cache	17	2.7%
Carbon	3	0.5%
Davis	27	4.3%
Duchesne	3	0.5%
Emery	3	0.5%
Garfield	1	0.2%
Grand	3	0.5%
Iron	10	1.6%
Juab	1	0.2%
Millard	1	0.2%
Rich	1	0.2%
Salt Lake	361	58.3%
San Juan	3	0.5%
San Pete	1	0.2%
Summit	14	2.3%
Tooele	7	1.1%
Uintah	4	0.7%
Utah	63	10.3%
Wasatch	6	0.9%
Washington	23	3.6%
Weber	25	4.1%
Not Reported	41	6.6%
Total	619	100%

County of Primary Practice - All APRN

	,	
County	Count	Percent
Box Elder	4	0.5%
Cache	21	2.3%
Carbon	4	0.5%
Davis	48	5.1%
Duchesne	4	0.5%
Emery	3	0.3%
Garfield	4	0.5%
Grand	6	0.6%
Iron	16	1.7%
Juab	4	0.5%
Kane	1	0.2%
Millard	4	0.5%
Rich	1	0.2%
Salt Lake	510	54.6%
San Juan	4	0.5%
San Pete	3	0.3%
Sevier	3	0.3%
Summit	17	1.8%
Tooele	10	1.1%
Uintah	7	0.8%
Utah	106	11.3%
Wasatch	10	1.1%
Washington	31	3.3%
Weber	52	5.6%
Not Reported	61	6.5%
Total	935	100.0%

2. In an average week, how many inpatients do you see?

Total Inpatient Visits -

All APRN	
Patients	Number of
Seen	Respondents
0	484
1-9	161
10-19	69
20-29	45
30-39	30
40-49	16
50-59	10
60-69	0
70-79	1
80-89	0
90-99	4
100-109	6
110-119	0
120-129	4
130+	3

2. In an average week, how many inpatients do you see? (continued)

Total inpatients - All APRN

(Excluding CRNA)

1=210101011119 0111	,	
Patient Visits	Count	Percent
0	462	61%
1-9	142	19%
10-19	49	6%
20-29	38	5%
30-39	24	3%
40-49	16	2%
50-59	10	1%
70-79	1	0%
90-99	4	1%
100-109	6	1%
120-129	4	1%
170-179	1	0%
180+	1	0%
Total	760	100%

Total Inpatient Visits - CNS

Patient Visits	Count	Percent
0	100	62%
1-9	21	13%
10-19	14	9%
20-29	7	4%
30-39	10	6%
40-49	4	3%
50-59	3	2%
100-109	1	1%
Total	161	100%

Total Inpatients - CRNA

Patient Visits	Count	Percent
0	21	29%
1-9	18	25%
10-19	20	27%
20-29	7	10%
30-39	6	8%
Total	72	100%

Total Inpatients - CNM

Patient Visits	Count	Percent
0	13	15%
1-9	66	76%
10-19	4	5%
20-29	1	2%
30-39	1	2%
100-109	1	2%
Total	87	100%

Total Inpatients - NP

Patient Visits	Count	Percent
0	378	64%
1-9	80	14%
10-19	39	7%
20-29	32	6%
30-39	16	3%
40-49	14	2%
50-59	8	1%
70-79	1	0%
90-99	4	1%
100-109	6	1%
120-129	4	1%
170-179	1	0%
180+	1	0%
Total	587	100%

3. In an average week, how many outpatients do you see?

Total Outpatient Visits - All APRN

Patients	Number of
Seen	Respondents
0	141
1-9	69
10-19	58
20-29	97
30-39	63
40-49	90
50-59	76
60-69	69
70-79	37
80-89	35
90-99	16
100-109	42
110-119	6
120-129	20
130-139	3
140+	16

3. In an average week, how many outpatients do you see? (continued)

Total Outpatients - All APRN (Excluding CRNA)

(Excluding CRNA)		
Patient		
Visits	Count	Percent
0	113	15%
1-9	47	6%
10-19	49	6%
20-29	90	12%
30-39	58	8%
40-49	90	12%
50-59	76	10%
60-69	69	9%
70-79	37	5%
80-89	35	5%
90-99	16	2%
100-109	42	6%
110-119	6	1%
120-129	20	3%
130-139	3	0%
140-149	1	0%
150-159	4	1%
160-169	6	1%
170-179	3	0%
180+	1	0%
Total	766	100%

Total Outpatient Visits-CNS

Patient		
Visits	Count	Percent
0	39	24%
1-9	20	12%
10-19	10	6%
20-29	16	10%
30-39	11	7%
40-49	27	17%
50-59	17	11%
60-69	4	3%
70-79	4	3%
80-89	6	4%
100-109	4	2%
110-119	2	1%
120-129	1	1%
Total	160	100%

Total Outpatients - CRNA

Patient Visits	Count		Percent
0		28	39%
1-9		23	31%
10-19		8	12%
20-29		7	10%
30-39		6	8%
Total		72	100%

Total Outpatients - CNM

Total Outpo			
Patient			
Visits	Count		Percent
0		1	2%
1-9		1	2%
10-19		6	6%
20-29		8	10%
30-39		14	16%
40-49		18	21%
50-59		16	17%
60-69		11	13%
70-79		1	2%
80-89		0	0%
90-99		4	5%
100-109		4	5%
110-119		1	2%
120-129		1	2%
Total		89	100%

Total Outpatients - NP

Total Outpat	ienis - INP	
Visits	Count	Percent
0	89	15%
1-9	32	6%
10-19	35	6%
20-29	76	13%
30-39	34	6%
40-49	55	9%
50-59	54	9%
60-69	58	10%
70-79	32	6%
80-89	31	5%
90-99	14	2%
100-109	38	6%
110-119	4	1%
120-129	17	3%
130-139	3	0%
140-149	1	0%
150-159	4	1%
160-169	6	1%
170-179	3	0%
180+	1	0%
Total	588	100%

3a. Responses from questions regarding the number of both in and outpatients were used to calculate the total number of patients seen in an average week.

Total Patient Visits -

Patients	Number of
Seen	Respondents
0	59
1-9	45
10-19	78
20-29	120
30-39	89
40-49	102
50-59	79
60-69	78
70-79	44
80-89	35
90-99	21
100-109	44
110-119	10
120-129	28
130-139	3
140-149	
150-159	4
160-169	1
170-179	6
180+	6

Total Patients - CRNA

TOTAL T ALICHIS - CIVINA		
Patient		
Visits	Count	Percent
0	10	13%
1-9	14	19%
10-19	17	23%
20-29	18	25%
30-39	11	15%
40-49	1	2%
50-59	1	2%
Total	73	100%

Total Patients - CNM

Patient		
Visits	Count	Percent
1-9	1	2%
10-19	6	6%
20-29	8	9%
30-39	14	16%
40-49	14	16%
50-59	18	20%
60-69	13	14%
70-79	1	2%
80-89	1	2%
90-99	3	3%
100-109	7	8%
120-129	3	3%
Total	90	100%

Total Patient Visits - CNS

Total Fatient Visits - CNS		
Patient		
Visits	Count	Percent
0	18	11%
1-9	16	9%
10-19	14	9%
20-29	21	13%
30-39	20	12%
40-49	27	16%
50-59	18	11%
60-69	8	5%
70-79	4	3%
80-89	4	3%
100-109	7	4%
110-119	3	2%
120-129	3	2%
Total	164	100%

3a. Responses from questions regarding the number of both in and outpatients were used to calculate the total number of patients seen in an average week. (by category - continued)

Total Patients - NP

Patient Visits	Count	Percent
0	34	6%
1-9	18	3%
10-19	47	8%
20-29	85	14%
30-39	49	8%
40-49	72	12%
50-59	51	8%
60-69	62	10%
70-79	39	7%
80-89	31	5%
90-99	20	3%
100-109	38	6%
110-119	8	1%
120-129	24	4%
130-139	3	0%
140-149	3	0%
150-159	4	1%
160-169	1	0%
170-179	6	1%
180+	6	1%
Total	601	100%

Total Patients - All APRN (Excluding CRNA)

(Excluding	J CKINA)	
Patient		
Visits	Count	Percent
0	49	6%
1-9	31	4%
10-19	61	8%
20-29	102	13%
30-39	78	10%
40-49	100	13%
50-59	78	10%
60-69	78	10%
70-79	44	6%
80-89	35	5%
90-99	21	3%
100-109	44	6%
110-119	10	1%
120-129	28	4%
130-139	3	0%
140-149	3	0%
150-159	4	1%
160-169	1	0%
170-179	6	1%
180+	6	1%
Total	780	100%

4a. Average days spent waiting for an appointment (established patients)

Est. Patient Wait - All APRN

Days	Count	Percent
0	334	36%
1-7	293	31%
8-14	65	7%
15-21	17	2%
22-28	4	0%
29-35	18	2%
36-42	6	1%
43-49	4	0%
57-63	1	0%
64+	18	2%
Not Reported	173	19%
Total	935	100%

4a. Average days spent waiting for an appointment (established patients - continued)

Est. Patient Wait - All APRN (Excluding CRNA)

(Excluding Civian)			
Days	Count	Percent	
0	279	34%	
1-7	289	35%	
8-14	63	8%	
15-21	17	2%	
22-28	4	1%	
29-35	18	2%	
36-42	6	1%	
43-49	4	1%	
57-63	1	0%	
64+	18	2%	
Not Reported	127	15%	
Total	828	100%	

Est. Patient Wait - CRNA

Days	Count	Percent
0	55	51%
1-7	4	4%
8-14	1	1%
Not Reported	47	43%
Total	107	100%

Est. Patient Wait - CNS

Days	Count	Percent
0	68	39%
1-7	55	31%
8-14	16	9%
15-21	4	2%
29-35	6	3%
57-63	1	1%
64+	1	1%
Not Reported	24	14%
Total	175	100%

Est. Patient Wait - CNM

Days	Count	Percent
0	18	19%
1-7	51	53%
8-14	7	7%
15-21	4	4%
29-35	1	1%
36-42	1	1%
Not Reported	13	13%
Total	96	100%

Est. Patient - NP

Days	Count	Percent
0	226	36%
1-7	216	35%
8-14	47	8%
15-21	8	1%
22-28	4	1%
29-35	14	2%
36-42	4	1%
43-49	4	1%
64+	18	3%
Not Reported	78	13%
Total	619	100%

4b. Average days spent waiting for an appointment (new patients)

New Patient Wait -All APRN

Days	Count	Percent
0	288	31%
1-7	269	29%
8-14	82	9%
15-21	35	4%
22-28	7	1%
29-35	30	3%
36-42	3	0%
43-49	6	1%
50-56	3	0%
57-63	10	1%
64+	24	3%
Not Reported	179	19%
Total	935	100%

4b. Average days spent waiting for an appointment (new patients - continued)

New Patient Wait - All APRN (Excluding CRNA)

(Excluding Civia)			
Days	Count	Percent	
0	233	28%	
1-7	266	32%	
8-14	80	10%	
15-21	35	4%	
22-28	7	1%	
29-35	30	4%	
36-42	3	0%	
43-49	6	1%	
50-56	3	0%	
57-63	10	1%	
64+	23	3%	
Not Reported	133	16%	
Total	828	100%	

New Patient Wait - CRNA

Days	Count	Percent
0	55	51%
1-7	3	3%
8-14	1	1%
64+	1	1%
Not Reported	47	43%
Total	107	100%

New Patient Wait - CNS

New 1 attent Wait - ONO		
Days	Count	Percent
0	62	35%
1-7	47	27%
8-14	21	12%
15-21	3	2%
22-28	3	2%
29-35	13	7%
57-63	1	1%
64+	3	2%
Not Reported	23	13%
Total	175	100%

New Patient Wait - CNM

Days	Count	Percent
0	14	15%
1-7	38	40%
8-14	17	18%
15-21	7	7%
22-28	1	1%
29-35	1	1%
36-42	1	1%
57-63	3	3%
Not Reported	13	13%
Total	96	100%

New Patient Wait - NP

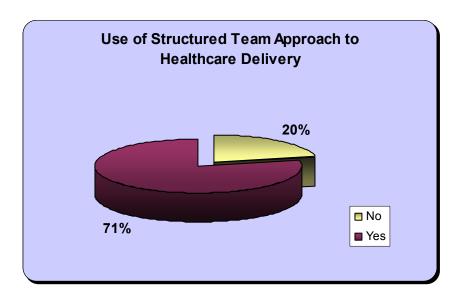
Days	Count	Percent
0	186	30%
1-7	207	33%
8-14	55	9%
15-21	25	4%
22-28	4	1%
29-35	17	3%
36-42	1	0%
43-49	6	1%
50-56	3	0%
57-63	7	1%
64+	23	4%
Not Reported	85	14%
Total	619	100%

5. Are you providing patient care as part of a structured team approach?

Structured Team Approach Used

	Count	Percent		
No	185	20%		
Yes	666	71%		
Not Reported	85	9%		
Total	935	100%		

5. Are you providing patient care as part of a structured team approach? (continued)



6. How many more years do you intend to continue practicing at your primary and secondary worksite(s)?

Additional Years at Primary Location

Years Cohorts	Count	Percent
0	13	1%
1-5	202	22%
6-10	247	26%
11-15	148	16%
16-20	118	13%
21-25	21	2%
26-30	16	2%
31-35	1	<1
Not Reported	169	18%
Total	935	100%

Additional Years at Secondary Location

Years Cohorts	Count	Percent
0	20	10%
1-5	62	31%
6-10	55	27%
11-15	38	19%
16-20	17	8%
21-25	6	3%
26-30	3	1%
31-35	1	1%
Total	202	100%

7. Location of sites where you spend the most time providing direct patient care

Respondents were asked to provide information regarding the city, state and zip-code of their primary and secondary work locations in addition to the number of hours worked at each site listed. Only hours worked at each site is reported here as location of work-sites is reported previously.

Hours Worked at Primary Location

Hours Cohorts	Count	Percent
0	1	<1%
1-10	63	7%
11-20	124	13%
21-30	121	13%
31-40	402	43%
41-50	65	7%
51-60	32	3%
61+	14	2%
Not Reported	111	12%
Total	935	100%

8a. Which of the following best describes your work setting? (numbers)

(numbers)					
					All
Primary Work Setting - Numbers	CNS	CRNA	CNM	NP	APRN
Self-Employed	21	51	18	35	125
Solo Physician Practice	3		13	68	83
Multi-Specialty Physician Group	6	6	14	63	89
Hospital-University	25	10	13	90	138
Hospital/Clinic-IHC	32	11	18	102	164
Hospital-Other	20	16	3	38	76
School Health	1			13	14
Planning Agency				7	7
Home Health Agency	3			6	8
HMO	1			3	4
Community Health Center	14			24	38
Nursing Home or LTC/MR Facility				4	4
Free-Standing Health Center or Clinic	13	6	11	93	123
Occupational Health	1			7	8
Faculty/Teaching Position	14		3	21	38
Insurace Company/Private Industry	1		1	3	6
Prison or Jail				4	4
Other	14	7		24	45
Not Reported	4	1	1	14	21
Total	175	107	96	619	997

Hours Worked at Secondary Location

Hours Cohorts	Count	Percent
0	3	1%
1-10	124	54%
11-20	82	36%
21-30	8	4%
31-40	8	4%
41-50	3	1%
Total	228	100%

8a. Which of the following best describes your work setting? (percent)

					All
Primary Work Setting - Percent	CNS	CRNA	CNM	APRN	APRN
Self-Employed	12.1%	47.4%	19.1%	5.7%	12.6%
Solo Physician Practice	1.6%	0%	13.2%	10.9%	8.3%
Multi-Specialty Physician Group	3.2%	5.3%	14.7%	10.3%	8.9%
Hospital-University	14.5%	9.2%	13.2%	14.6%	13.9%
Hospital/Clinic-IHC	18.5%	10.5%	19.1%	16.4%	16.4%
Hospital-Other	11.3%	14.5%	2.9%	6.2%	7.6%
School Health	0.8%	0%	0%	2.1%	1.4%
Planning Agency	0%	0%	0%	1.1%	0.7%
Home Health Agency	1.6%	0%	0%	0.9%	0.8%
НМО	0.8%	0%	0%	0.5%	0.4%
Community Health Center	8.1%	0%	0%	3.9%	3.8%
Nursing Home or LTC/MR Facility	0%	0%	0%	0.7%	0.4%
Free-Standing Health Center or Clinic	7.3%	5.3%	11.8%	15.0%	12.3%
Occupational Health	0.8%	0%	0%	1.1%	0.8%
Faculty/Teaching Position	8.1%	0%	2.9%	3.4%	3.8%
Insurace Company/Private Industry	0.8%	0%	1.5%	0.5%	0.6%
Prison or Jail	0%	0%	0%	0.7%	0.4%
Other	8.1%	6.6%	0%	3.9%	4.5%
Missing	2.4%	1.3%	1.5%	2.3%	2.1%

9. Which type of patients do you normally treat?

Type of Patient Primarily Seen - All APRN

Patient Type	Count	Percent
Patient Care not Specified	180	19%
Chronic Care	58	6%
Coronary Care	18	2%
Neurological	14	2%
Newborn	32	3%
Ob/Gyn	111	12%
Orthopedic	7	1%
Pediatric	76	8%
Psychiatric	59	6%
Rehabilitation	3	0%
Basic Med/Surg	27	3%
Other	97	10%
Not Reported	251	27%
Total	935	100%

Type of Patient Primarily Seen - All APRN (Excluding CRNA)

(Excluding CKNA)			
Patient Type	Count	Percent	
Patient Care not Specified	148	18%	
Chronic Care	58	7%	
Coronary Care	18	2%	
Neurological	14	2%	
Newborn	32	4%	
Ob/Gyn	106	13%	
Orthopedic	4	1%	
Pediatric	75	9%	
Psychiatric	59	7%	
Rehabilitation	3	0%	
Basic Med/Surg	14	2%	
Other	82	10%	
Not Reported	214	26%	
Total	828	100%	

9. Which type of patients do you normally treat? (continued)

Type of Patient Primarily Seen - NP

Patient Type	Count	Percent
Patient Care not Specified	142	23%
Chronic Care	58	9%
Coronary Care	16	3%
Neurological	14	2%
Newborn	30	5%
Ob/Gyn	49	8%
Orthopedic	4	1%
Pediatric	70	11%
Psychiatric	17	3%
Rehabilitation	3	0%
Basic Med/Surg	14	2%
Other	73	12%
Not Reported	128	21%
Total	619	100%

Type of Patient Primarily Seen - CNM

Patient Type	Count	Percent	
Patient Care not Specified	3	3%	
Newborn	1	1%	
Ob/Gyn	68	71%	
Not Reported	24	25%	
Total	96	100%	

Type of Patient Primarily Seen - CNS

Type of Fatteric Fillianity		
Patient Type	Count	Percent
Patient Care not Specified	18	10%
Chronic Care	3	2%
Coronary Care	4	2%
Neurological	1	1%
Newborn	7	4%
Ob/Gyn	4	2%
Pediatric	7	4%
Psychiatric	45	26%
Basic Med/Surg	1	1%
Other	16	9%
Not Reported	68	39%
Total	175	100%

10. In your specific work situation, how many hours per week are considered full time for an APRN?

Number of Hours per Week for Full-Time

Hours Cohorts	Count	Percent
26-30	23	2%
31-35	70	8%
36-40	417	45%
41-45	58	6%
46-50	25	3%
51+	35	4%
N/A	61	6%
Not Reported	245	26%
Total	935	100%

11. How many hours per week do you work?

Total Hours Worked per Week

Hours Cohorts	Count	Percent
Zero	1	0.2%
1-4	13	1.4%
5-9	8	0.9%
10-14	8	0.9%
15-19	11	1.2%
20-24	47	5.0%
25-29	18	2.0%
30-34	65	6.9%
35-39	49	5.3%
40-44	266	28.5%
45-49	58	6.2%
50-54	56	6.0%
55-59	16	1.7%
60-64	32	3.5%
65-69	8	0.9%
70 +	16	1.7%
Not Reported	261	27.9%
Total	935	100%

Total Hours Worked per Week		
Mean	39.57	
Median	40.00	

11a. Total hours per week allocated by activity (mean and median reported by category)

APRN Hours per Week by Activity, Mean & Median - All APRN

Activity	Mean	Median
Patient Care	26.13	30
Patient Care/Teaching	6.69	0
Total Patient Care - Combined	32.88	36
Teaching	2.65	0
Administration/Management	2.11	0
Research	0.77	0
Consulting	0.47	0
Other	0.76	0

APRN Hours per Week by Activity, Mean & Median - CNM

Activity	Mean	Median
Patient Care	28.9	30
Patient Care/Teaching	9.12	0
Total Patient Care - Combined	38.02	39.5
Teaching	0.4	0
Administration/Management	3.28	0
Research	0.38	0
Consulting	0.02	0
Other	0.14	0

APRN Hours per Week by Activity, Mean & Median - CNS

Activity	Mean	Median
Patient Care	21.55	20
Patient Care/Teaching	8.05	0
Total Patient Care - Combined	29.62	35
Teaching	5.12	0
Administration/Management	3.34	0
Research	0.99	0
Consulting	1.05	0
Other	1.18	0

APRN Hours per Week by Activity, Mean & Median - CRNA

Activity	Mean	Median
Patient Care	40.27	40
Patient Care/Teaching	3.47	0
Total Patient Care - Combined	43.75	40
Teaching	0.16	0
Administration/Management	0.51	0
Research	0.02	0
Consulting	0.04	0
Other	1.57	0

APRN Hours per Week by Activity, Mean & Median - NP

Activity	Mean	Median
Patient Care	24.51	27
Patient Care/Teaching	6.76	0
Total Patient Care - Combined	31.32	35
Teaching	2.71	0
Administration/Management	2.11	0
Research	0.89	0
Consulting	0.54	0
Other	0.62	0

12. What percent of your patients are: Medicaid, Medicare, self pay, managed care, Tri-Care (Champus), workman's comp, VA, PCN, charity (including uncollected billings)?

Patient Mix - % Medicaid

Cohort	Count	Percent
0%	157	28%
1-10%	123	22%
11-20%	92	16%
21-30%	80	14%
31-40%	35	6%
41-50%	24	4%
51-60%	20	4%
61-70%	11	2%
71-80%	7	1%
81-90%	13	2%
91-100%	1	0%
Total	563	100%

Patient Mix - % Medicare

Cohort	Count	Percent
0%	250	45%
1-10%	118	21%
11-20%	55	10%
21-30%	45	8%
31-40%	27	5%
41-50%	23	4%
51-60%	17	3%
61-70%	6	1%
71-80%	8	2%
81-90%	1	0%
91-100%	8	2%
Total	558	100%

12. What percent of your patients are: Medicaid, Medicare, self pay, managed care, Tri-Care (Champus), workman's comp, VA, PCN, charity (including uncollected billings)? (continued)

Patient Mix - % Self-Pay

1 diletti Wilk - /0 Oeti-i dy		
Cohort	Count	Percent
0%	133	24%
1-10%	285	51%
11-20%	59	11%
21-30%	23	4%
31-40%	13	2%
41-50%	13	2%
51-60%	8	2%
61-70%	3	1%
71-80%	4	1%
81-90%	4	1%
91-100%	13	2%
Total	557	100%

Patient Mix - % Managed Care

Cohort	Count	Percent
0%	188	34%
1-10%	48	9%
11-20%	49	9%
21-30%	58	10%
31-40%	47	8%
41-50%	32	6%
51-60%	42	8%
61-70%	27	5%
71-80%	32	6%
81-90%	14	3%
91-100%	17	3%
Total	554	100%

Patient Mix - % Tri-Care

Cohort	Count	Percent
0%	433	78%
1-10%	99	18%
11-20%	8	2%
21-30%	3	1%
31-40%	3	1%
51-60%	1	0%
71-80%	1	0%
81-90%	1	0%
91-100%	3	1%
Total	552	100%

Patient Mix - % Workers Comp

Cohort	Count	Percent
0%	447	80%
1-10%	89	16%
11-20%	7	1%
21-30%	3	1%
31-40%	3	1%
41-50%	4	1%
51-60%	3	1%
Total	556	100%

Patient Mix - % VA

Cohort	Count	Percent
0%	481	87%
1-10%	30	5%
31-40%	1	0%
41-50%	3	1%
61-70%	3	1%
81-90%	3	1%
91-100%	32	6%
Total	552	100%

Patient Mix - % PCN

Cohort	Count	Percent
0%	479	87%
1-10%	39	7%
11-20%	10	2%
21-30%	8	2%
31-40%	4	1%
51-60%	4	1%
71-80%	3	1%
91-100%	1	0%
Total	550	100%

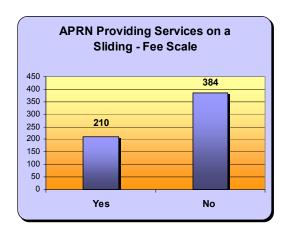
Patient Mix - % Charity

Cohort	Count	Percent
0%	340	62%
1-10%	157	28%
11-20%	20	4%
21-30%	8	2%
31-40%	4	1%
41-50%	8	2%
51-60%	3	1%
61-70%	1	0%
71-80%	3	1%
81-90%	1	0%
91-100%	6	1%
Total	551	100%

13. Does your clinic offer services based on ability to pay, or a sliding-fee scale based on income or family size?

Do You Offer a Sliding - Fee Scale?

	Count	Percent
Yes	210	22%
No	384	41%
Not Reported	341	37%
Total	935	100%



14. Are you limiting the number of new Medicaid, Medicare non-paying, or other new patients?

Limiting New Patients by Payor Type

Type	Limiting	Not Limiting
Medicaid Patients	118	482
Medicare Patients	97	483
Non-Paying Patients	121	468
Other New Patients	55	541

Limiting New Patients by Payor Type (Percent)

Type	Limiting	Not Limiting
Medicaid Patients	20%	80%
Medicare Patients	17%	83%
Non-Paying Patients	21%	79%
Other New Patients	9%	91%

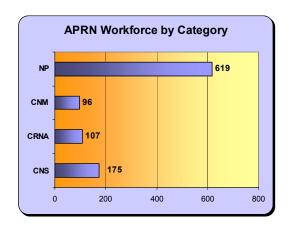
15a. For which APRN category(ies) have you been prepared? (Mark all that apply.)

APRN Workforce by Category

Category	Count	Percent
CNS	175	18%
CRNA	107	11%
CNM	96	10%
NP	619	62%
Total	997	100%

APRN Reporting Multiple Categories

Multiple Categories	Count	Percent
One Category	856	92%
Multiple Categories	79	8%
Total	935	100%



15b. Specialty currently practicing (by category)

Current Specialty - CRNA

Specialty	Count	Percent
Adult Health/Med/Surg	3	3%
Anesthesiology	105	98%
Total	108	100%

Current Specialty - CNM

Specialty	Count	Percent
Maternal-Child Health	16	17%
Neonatal	7	7%
Nurse-Midwifery	67	69%
Ob/Gyn - Women's Health	7	7%
Total	96	100%

15b. Specialty currently practicing (by category - continued)

Current Specialty - NP

Specialty	Count	Percent
Adult Health/Med/Surg	104	17%
Anesthesiology	2	0%
Community/Public Health	3	1%
Critical Care	14	2%
Family Medicine	257	42%
Geriatric/Gerontology	16	3%
Maternal-Child Health	9	1%
Neonatal	37	6%
Nurse-Midwifery	7	1%
Ob/Gyn - Women's Health	33	5%
Occupational Health	2	0%
Oncology	14	2%
Pediatrics	75	12%
Psychiatric/Mental Health	14	2%
School Health	9	1%
Other	24	4%
Total	619	100%

Current Specialty - CNS

earrent openially erro		
Specialty	Count	Percent
Adult Health/Med/Surg	30	17%
Anesthesiology	2	1%
Community/Public Health	5	3%
Critical Care	2	1%
Family Medicine	22	13%
Maternal-Child Health	2	1%
Neonatal	12	7%
Nurse-Midwifery	2	1%
Oncology	2	1%
Pediatrics	15	9%
Psychiatric/Mental Health	72	41%
School Health	5	3%
Total	175	100%

15c. Specialty studied (by category)

Specialty Studied - CNM

Specialty	Count	Percent
Adult Health/Medical Surgical	3	3%
Community Health/Public Health	2	2%
Family	3	3%
Maternal-Child Health	3	3%
Neonatal	7	7%
Nurse-Midwifery	68	71%
Ob/Gyn - Women's Health	10	10%
Total	96	100%

Specialty Studied - CRNA

Specialty	Count	Percent
Adult Health/Medical Surgical	3	3%
Anesthesia	104	95%
Total	107	100%

Specialty Studied - CNS

opoolarly oldalod of to		
Specialty	Count	Percent
Adult Health/Medical Surgical	24	14%
Community Health/Public Health	3	2%
Critical Care	5	3%
Family	8	4%
Geriatric/Gerentology	2	1%
Maternal-Child Health	12	7%
Neonatal	6	3%
Nurse-Midwifery	2	1%
Ob/Gyn - Women's Health	2	1%
Occupational Health	3	2%
Oncology	8	4%
Pediatrics	9	5%
Psychiatric/Mental Health	90	51%
Rehabilitation	2	1%
Other	2	1%
Total	175	100%

Specialty Studied - NP

Specialty	Count	Percent
Adult Health/Medical Surgical	89	14%
Community Health/Public Health	2	0%
Critical Care	11	2%
Family	337	54%
Geriatric/Gerentology	17	3%
Maternal-Child Health	8	1%
Neonatal	35	6%
Nurse-Midwifery	5	1%
Ob/Gyn - Women's Health	26	4%
Oncology	8	1%
Pediatrics	55	9%
Psychiatric/Mental Health	11	2%
School Health	8	1%
Other	8	1%
Total	619	100%

15d. Are you certified by a national certifying body?

Certified By National Certifying Body

Category	Number	Percent
CNS	133	76%
CRNA	106	99%
CNM	99	103%
NP	563	91%

16a. The state where your APRN degree was earned

State Where APRN Degree Earned

State	Count	Percent
Arizona	3	0.3%
Arkansas	1	0.2%
California	31	3.3%
Colorado	6	0.6%
Connecticut	7	0.8%
Delaware	3	0.3%
Florida	3	0.3%
Georgia	1	0.2%
Hawaii	3	0.3%
Idaho	3	0.3%
Illinois	4	0.5%
Indiana	1	0.2%
Kansas	6	0.6%
Kentucky	4	0.5%
Louisiana	1	0.2%
Maryland	6	0.6%
Massachusetts	6	0.6%
Minnesota	28	3.0%
Mississippi	3	0.3%
Missouri	10	1.1%
Montana	3	0.3%
Nebraska	3	0.3%
Nevada	3	0.3%
New Jersey	4	0.5%
New Mexico	3	0.3%
New York	8	0.9%
North Carolina	6	0.6%
North Dakota	6	0.6%
Ohio	3	0.3%
Oregon	3	0.3%
Pennsylvania	11	1.2%
Rhode Island	1	0.2%
South Dakota	6	0.6%
Tennessee	4	0.5%
Texas	14	1.5%
Utah	668	71.5%
Virginia	8	0.9%
Washington	13	1.4%
Wisconsin	6	0.6%
Washington D.C.	11	1.2%
Not Reported	21	2.3%
Total	935	100.0%

16b. The institution from which you received your APRN degree

Institution Where APRN Degree was Earned

APRN Intitution	Count	Percent
Brigham Young University	151	16%
Gonzaga University	6	1%
UC San Francisco	10	1%
UCLA	10	1%
University of Pennsylvania	7	1%
University of Utah	453	48%
University of Washington	6	1%
Westminster College	61	6%
Other	118	13%
Not Reported	114	12%
Total	935	100%

[&]quot;Other" includes institutions with counts fewer than 5

17a. Continuing education programs participated in during past year (2002)

Past Continuing Education Programs

rasi Continuing Education Programs		
Description	Count	Percent
None	39	4%
Case Management	138	15%
Quality Improvement	144	15%
Risk Management	51	5%
Clinical Care	450	48%
Informatics	6	1%
Leadership/Supervision	8	1%
Other	27	3%
Not Reported	72	8%
Total	935	100%

17b. Continuing education programs you would like to have available in the future

Desired Continuing Education Programs

Description	Count	Percent
None	10	1%
Case Management	89	10%
Quality Improvement	97	10%
Risk Management	73	8%
Clinical Care	368	39%
Informatics	23	2%
Leadership/Supervision	18	2%
Other	21	2%
Not Reported	235	25%
Total	935	100%

18. What is your average yearly gross compensation?

Gross Compensation - All APRN

Income Cohort	Count	Percent
<39,999	111	12%
40-49,999	76	8%
50-59,999	128	14%
60-69,999	195	21%
70-79,999	149	16%
80-89,999	89	10%
90-99,999	28	3%
100-109,999	27	3%
110-119,999	21	2%
120-129,999	17	2%
130-139,999	6	1%
140,000+	32	3%
Not Reported	55	6%
Total	935	100%

Gross Compensation - NP

Income Cohort	Count	Percent
<39,999	80	13%
40-49,999	58	9%
50-59,999	97	16%
60-69,999	149	24%
70-79,999	109	18%
80-89,999	63	10%
90-99,999	8	1%
100-109,999	14	2%
110-119,999	7	1%
120-129,999	3	0%
130-139,999	3	0%
140,000+	1	0%
Not Reported	25	4%
Total	619	100%

18. What is your average yearly gross compensation? (continued)

Gross Compensation - CNS

Income Cohort	Count	Percent
<39,999	21	12%
40-49,999	14	8%
50-59,999	24	14%
60-69,999	32	19%
70-79,999	44	25%
80-89,999	20	11%
90-99,999	4	2%
100-109,999	7	4%
110-119,999	3	2%
140,000+	1	1%
Not Reported	4	2%
Total	175	100%

Gross Compensation - CRNA

Income Cohort	Count	Percent
<39,999	3	3%
50-59,999	4	4%
60-69,999	3	3%
70-79,999	3	3%
80-89,999	8	8%
90-99,999	14	13%
100-109,999	10	9%
110-119,999	11	11%
120-129,999	13	12%
130-139,999	3	3%
140,000+	30	28%
Not Reported	6	5%
Total	107	100%

Gross Compensation - CNM

Cross Compensation Craw		
Income Cohort	Count	Percent
<39,999	17	18%
40-49,999	10	10%
50-59,999	10	10%
60-69,999	21	22%
70-79,999	16	16%
80-89,999	11	12%
100-109,999	1	1%
110-119,999	3	3%
120-129,999	1	1%
140,000+	1	1%
Not Reported	4	4%
Total	96	100%

19. In your work situation, how many hours per week must you work to receive the following benefits: paid vacation, health insurance?

Health Insurance for Self

ricalti ilisarance for och			
Hours	Count	Percent	
0	48	5%	
5	1	<1%	
8	3	<1%	
9	1	<1%	
12	3	<1%	
16	1	<1%	
20	85	9%	
22	1	<1%	
24	111	12%	
27	1	<1%	
30	76	8%	
32	61	6%	
33	6	1%	
34	1	<1%	
35	6	1%	
36	61	6%	
38	1	<1%	
40	209	22%	
48	1	<1%	
50	1	<1%	
60	1	<1%	
Not Reported	254	27%	
Total	935	100%	

19. In your work situation, how many hours per week must you work to receive the following benefits: paid vacation, health insurance? (continued)

Health Insurance for Family

Hours	Count	Percent
	73	8%
0 5 8	1	<1%
8	3	<1%
12	3	<1%
20	61	6%
22	1	<1%
22 24	100	11%
27	1	<1%
30	56	6%
32	51	5%
33	6	1%
34	1	<1%
35	4	<1%
36	49	5%
40	185	20%
50	1	<1%
60	1	<1%
Not Reported	336	36%
Total	935	100%

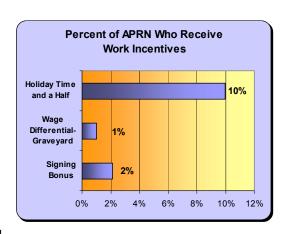
Paid Vacation

i alu vacation		
Hours	Count	Percent
0	59	6%
1	1	<1%
2	1	<1%
5	1	<1%
8	3	<1%
12	3 3 1	<1%
15	1	<1%
16	3	<1%
20	86	9%
22	3	<1%
24	83	9%
27	1	<1%
30	65	7%
32	73	8%
33	1	<1%
34	1	<1%
35	3	<1%
36	66	7%
38	1	<1%
40	240	26%
48	3 6	<1%
0 1 2 5 8 12 15 16 20 22 24 27 30 32 33 34 35 36 38 40 48 50		1%
60	1	<1%
Not Reported	227	24%
Total	935	100%

20. Please indicate which of the following incentives are available to you: signing bonus, wage differential for graveyard, time and a half for holidays

Work Incentives Available (Percentages)

	J	,
Incentive	Yes	No
Signing Bonus	2%	68%
Wage Differential- Graveyard	1%	67%
Holiday Time and a Half	10%	90%



21. How would you rate your wage satisfaction?

Wage Satisfaction - All APRN

	Count	Percent
Extremely Satisfied	166	18%
Somewhat Satisfied	489	52%
Somewhat Dissatisfied	183	20%
Extremely Dissatisfied	55	6%
Not Reported	41	4%
Total	935	100%

Wage Satisfaction - NP

	Count	Percent
Extremely satisfied	109	18%
Somewhat Satisfied	333	54%
Somewhat Dissatisfied	120	19%
Extremely Dissatisfied	41	7%
Not Reported	17	3%
Total	619	100%

Wage Satisfaction - CNM

wage Galisiaction - Civivi			
	Count	Percent	
Extremely Satisfied	17	18%	
Somewhat Satisfied	48	50%	
Somewhat Dissatisfied	20	21%	
Extremely Dissatisfied	7	7%	
Not Reported	4	4%	
Total	96	100%	

Wage Satisfaction - CRNA

	Count	Percent
Extremely Satisfied	32	30%
Somewhat Satisfied	58	54%
Somewhat Dissatisfied	14	13%
Extremely Dissatisfied	3	3%
Total	107	100%

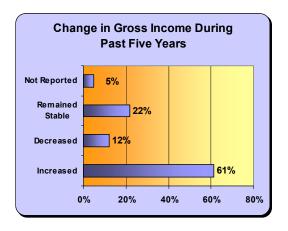
Wage Satisfaction - CNS

wage Salisiaction - CNS		
	Count	Percent
Extremely Satisfied	21	12%
Somewhat Satisfied	90	52%
Somewhat Dissatisfied	47	27%
Extremely Dissatisfied	13	7%
Not Reported	4	2%
Total	175	100%

22. In the past five years has your gross income increased, decreased, or stayed the same?

Change In Income During Past Five Years

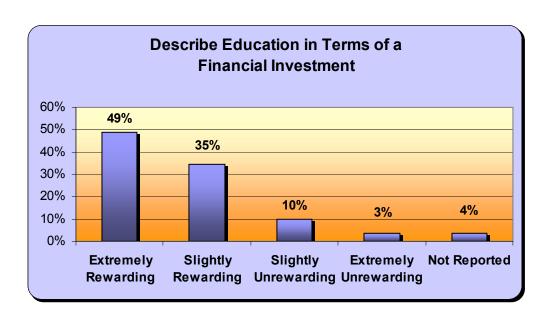
	Count	Percent
Increased	572	61%
Decreased	113	12%
Remained Stable	204	22%
Not Reported	45	5%
Total	935	100%



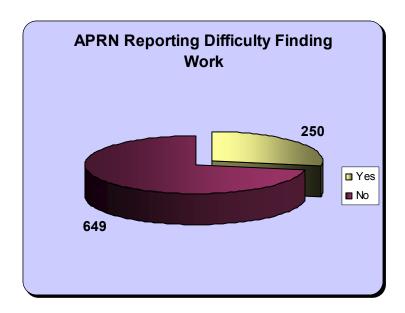
23. Considering both career fulfillment and satisfaction with your wages, how would you describe your education in terms of a financial investment?

Describe Education as a Financial Investment

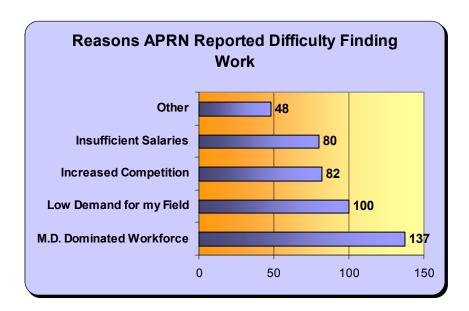
2000::20 2000::0::0::0::0::0::0::0::0::0::0::0::0		
	Count	Percent
Extremely Rewarding	455	49%
Slightly Rewarding	323	35%
Slightly Unrewarding	90	10%
Extremely Unrewarding	32	3%
Not Reported	34	4%
Total	935	100%



24. Have you had difficulty finding work in the area for which you have been trained. If so, why?



24. Have you had difficulty finding work in the area for which you have been trained. If so, why? (continued)



Difficulty Finding Work- All APRN

	Count	Percent
Yes	250	27%
No	649	69%
Not Reported	37	4%
Total	935	100%

Reasons for Difficulty

	Count*
M.D. Dominated Workforce	137
Low Demand for my Field	100
Increased Competition	82
Insufficient Salaries	80
Other	48

^{*}Can indicate multiple reasons

Difficulty Finding Work - CNS

Difficulty I finding Work - CNS		
Response	Count	Percent
No	133	76%
Yes	35	20%
Not Reported	7	4%
Total	175	100%

Reason for Difficulty - CNS

Reason	Count
M.D. Dominated Workforce	20
Low Demand for Field	16
Increased Competion	6
Insufficient Salaries	16
Other	3

24. Have you had difficulty finding work in the area for which you have been trained. If so, why? (continued)

Difficulty Finding Work - CRNA

Emisary Finding Front State		
Response	Count	Percent
No	90	84%
Yes	17	16%
Total	107	100%

Reason for Difficulty - CRNA

,	
Reason	Count
M.D. Dominated Workforce	17
Low Demand for Field	1
Increased Competion	3
Insufficient Salaries	1
Other	3

Difficulty Finding Work - CNM

Response	Count	Percent
No	59	62%
Yes	35	37%
Not Reported	1	1%
Total	96	100%

Reason for Difficulty - CNM

Reason	Count
M.D. Dominated Workforce	25
Low Demand for Field	10
Increased Competion	8
Insufficient Salaries	8
Other	11

Difficulty Finding Work - NP

_ meany r maning recent rec		
Response	Count	Percent
No	419	68%
Yes	188	30%
Not Reported	13	2%
Total	619	100%

Reason for Difficulty - NP

Reason	Count
M.D. Dominated Workforce	99
Low Demand for Field	83
Increased Competion	68
Insufficient Salaries	66
Other	32

25. Do you ever practice in a RN capacity despite your APRN status?

Working in RN Capacity

Category	Yes	No
CRNA	6%	94%
CNS	27%	73%
CNM	15%	85%
APRN	26%	74%
Total	23%	77%

25a. Percent of time spent in RN capacity.

Percent of Time Working as RN

0/ of T ime	Count	Domont
% of Time	Count	Percent
0	128	59%
1-5	29	13%
6-10	27	12%
>10	34	16%
Total	218	100%

26. In how many years do you plan to retire?

Years to Retirement

Tears to Retirement		
Years Cohorts	Count	Percent
0	11	1%
1-5	89	10%
6-10	216	23%
11-15	200	21%
16-20	207	22%
21-25	68	7%
26-30	54	6%
31-35	8	1%
Not Reported	82	9%
Total	935	100%

26a. Reasons for retiring (if retiring in five years or fewer)

Reasons for Retiring

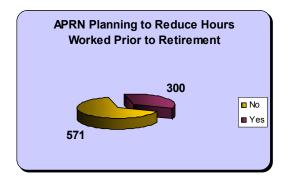
Reason	Count*	Percent
Age	79	59%
Job Dissatisfaction	11	8%
Insufficient Compensation	13	10%
Family Obligations	18	13%
Other	13	10%
Total	134	100%

Respondents could select more than one option

27. Prior to retirement, do you plan to reduce the number of hours per week you practice?

Reduce Hours Before Retirement

Response	Count	Percent
No	571	61%
Yes	300	32%
Not Reported	63	7%
Total	935	100%



27a. Years until reducing hours

Years Until Reducing Hours

Years Until Reducing Hours		
Years	Count	Percent
0	32	13%
1-5	113	46%
6-10	55	23%
11-15	28	12%
16-20	13	5%
21-25	3	1%
Total	244	100%

27b. Hours planning to work after reducing hours

Hours Will Work After Reduction

Hours	Count	Percent
0	11	4%
1-10	13	5%
11-20	69	28%
21-30	114	47%
31-40	35	14%
40+	3	1%
Total	245	100%

28. Please indicate which language interpretation (if any) you offer to your patients.

Provide Language Interpretation

	Count	Percent
No	392	42%
Yes	481	51%
Not Reported	62	7%
Total	935	100%

29. What is your racial/ethnic background?

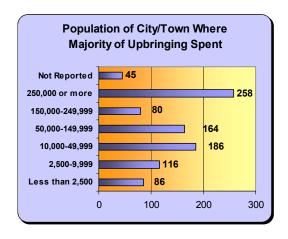
Ethnicity of Utah APRN Workforce

Ethinology of Otality is 1414 VVolitionoo		
Ethnicity	Percent	
African American	<1%	
Asian	1%	
Asian Indian	<1%	
Hispanic/Latino	1%	
Native American/Alaskan Native	1%	
Pacific Islander/Hawaiin Native	<1%	
White/Caucasian	94%	
Other	<1%	
Not Reported	3%	

30. What is the estimated population of the city/town where you spent the majority of your upbringing?

Population of City/Town of Upbringing

Population Cohort	Count	Percent
Less than 2,500	86	9%
2,500-9,999	116	12%
10,000-49,999	186	20%
50,000-149,999	164	17%
150,000-249,999	80	9%
250,000 or more	258	28%
Not Reported	45	5%
Total	935	100%



31. In what state/country did you primarily live while attending high school?

State of Residence During High School

State	Count	Percent
Utah	416	44.5%
California	82	8.7%
Colorado	14	1.5%
Connecticut	11	1.2%
Idaho	45	4.8%
Illinois	27	2.9%
Maryland	10	1.1%
Michigan	17	1.8%
Minnesota	16	1.7%
Montana	11	1.2%
New Jersey	13	1.4%
New York	20	2.1%
Ohio	16	1.7%
Pennsylvania	17	1.8%
Texas	13	1.4%
Virginia	11	1.2%
Washington	16	1.7%
Wisconsin	14	1.5%
Wyoming	14	1.5%
All Other States	106	11.3%
International	21	2.3%
Not Reported	27	2.9%
Total	935	100.0%

Appendix B

APRN Workforce Committee Members

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Appendix C 2003 APRN Survey Instrument

Following is the 2003 APRN survey instrument. This survey was mailed to each advanced practice registered nurse with an active Utah license as of December 2002. Three separate mailings were conducted with an ultimate response rate achieved of 74%.

UTAH MEDICAL EDUCATION COUNCIL ADVANCED PRACTICE NURSE SURVEY 2002

1.		e the location of your primar	y practice	9.		following, which types of pa	atients do y	you
	by state and zi	p code:		_		ily treat? (Mark only one)		
	State:	Zip:				care		
					Coronary	y care □ Ob/Gyn	□ Psy	chiatric
		ary practice is <i>outside</i> Ut	ah, do you		Neurolog	gical Orthopedic	Rel	nabilitation
	•	rvices in Utah?		⊔	Basic me	ed/surg (not found above)	☐ Oth	ier
	□ YES	□ NO Hours:/week or/		4.0	-			
	→ UT Zip:	Hours:/week or/	month	10.		specific work situation, ho		ours per
	If 1	manida samisas in IItali ul	laasa 1:s4 4ha			re considered full time for a		
		provide services in Utah, pl			□ 26-	30 □ 31-35 □ 45 □ 46-50 □	30-40 51	
	reasons wny y	ou maintain a Utah license:					31 +	
					⊔ No	t applicable		
				11	How m	any hours per week do <i>you</i>	work?	
TH	IE FOLLOWIN	NG QUESTIONS ASK FOI	R DETAILS	11.		allocate these hours		following
		RVICES YOU PROVIDE:				ries, according to hours v		
						vorked out of state:		Outside
2.	In an average	week, how many <u>out-patient</u>	s do vou				Utah	Utah
	see? Office	Urgent Care E	R	Α.	Combin	ned Patient Care/Training		
				,		sing/training while delivering care)		
3	In an average	week, how many <u>in-patients</u>	do vou see?	B.	Patient			
٥.	Hospital	Nursing Hom	ne		Direct p	atient care without teaching/trainin		
	1103p1tu1	Tursing from		C.			<i>O</i> ,	
1	Avoraga daye	spent waiting for an appoint	mont by a			c and/or classroom teaching withou	t patient care)	
4.	NEW PATIEN		ment by a:	D.			•	
						applications, surveys, etc)		
	ESTABLISHE	DPATIENT		E.	Admin	istration/Management		
_					(Plannin	g, budgeting, etc not in support of p	atient care)	
5.		ding patient care as part of a		F.				
		n?				upport of patient care)		
		se specify <u>which</u> profession	als and <u>how</u>	G.	Other:			
	<u>many</u> are a par	rt of your team:						
	MD/DO		#	12.	What p	ercent of your patients are	:	
	OTHER APN		#		(total sh	iould equal 100%)		
	PHARMACI	ASSISTANTS	# # # #	MEI	DICAID	% TRI-CARE (C	HAMPUS)	%
		Physical Therapist)	#	MEI	DICARE	% WORKMAN'S	S COMP	%
		1 /		SEL	F-PAY MAGED C	% TRI-CARE (CI		% %
6.	Locations of si	tes where you spend the mos	st time	CHA	ARITY (unc	compensated care, including uncolle	ected billings)	
	providing direc				(7		
Pri	ncipal	7		13.	Does v	our clinic offer services bas	sed on abili	ity to pay
_	cation:					iding-Fee scale based on in		
	City/State	Zip Code	# Hours			□ YES □ N		J
Sec	condary	1						
Lo	cation:			14.	Are yo	u limiting the number of n	ew: YES	NO
	City/State	Zip Code	# Hours		Me	dicaid patients		
		-			Me	dicare patients		
7.	How many mo	re years do you intend to con	ntinue			n-paying patients		
			ondary			ner new patients		
	1 0	1	J	$\Rightarrow P$		CONTINUE ON TOP OF	THE NEXT	PAGE 7
8.	Which of the fo	ollowing best describes your	work setting? M					
		tion(s) (including and in add						·
Pri	ncipal Any Seconda				Any Secon			
	0	Self-Employed			0	HMO		
		Solo physician practice			0	Community health center		
		Multi-specialty physician	group		0	Nursing home or LTC/MF	R facility	
		Hospital-University			0	Free-Standing Health Cen		c
		Hospital/Clinic-IHC			Ō	Occupational Health (Emp		
		Hospital-Other			Ō	Faculty/Teaching position		
		School health		_	Ö	Insurance company/Privat		J 21010
	–	Planning Agency (governr	ment or private)	_	Ö	Prison or jail		
		Home Health Agency		Ē	0	Other (Specify)		

THIS PAGE AND THE QUESTIONS THAT FOLLOW ON THE BACK PAGE ASK FOR DETAILS ABOUT YOUR TRAINING:

	A Clinical Nurse Specialist	B Nurse Anesthetist	C Nurse Midwife	D Nurse Practitioner		
15a. For which advanced practice nurse categor(ies) have you been prepared? (Mark all that apply)		0	_			
	15b. Please check this column if you are CURRENTLY practicing this specialty:					
15c. Specialty studied:						
1. Adult Health/Medical Surgical	1	1	1	1		
2. Anesthesia	□ 2	□ 2	□ 2	2 2		
3. Community Health/Public Health	3	□ 3	3	□ 3		
4. Critical Care	 4	□ 4	4	4		
5. Family	□ 5 □ 6	□ 5 □ 6	5	□ 5		
Geriatric/Gerontology Maternal-Child Health	□ 6 □ 7	□ 6 □ 7	□ 6 □ 7	□ 6 □ 7		
8. Neonatal		D 8	□ / □ 8	□ / □ 8		
9. Nurse-Midwifery		□ 8	□ ° □ 9	□ 8 □ 9		
10. Obstetric/Gynecology/Women's Health	1 0					
11. Occupational Health	□ 11	□ 11	□ 11	□ 11		
12. Oncology	1 2	1 2	1 2	1 2		
13. Pediatrics	□ 13	1 3	□ 13	1 3		
14. Psychiatric/Mental Health	1 4	1 4	1 4	1 4		
15. Rehabilitation	1 5	1 5	1 5	1 5		
16. School Health	1 6	1 6	1 6	1 6		
18. Other (specify in appropriate column)						
	15d. Please ind	icate the average number	er of hours/week spent p	racticing this specialty:		
15e. Are you certified by a national certifying body? (Mark all that apply)				0		
→ Please skip to question 15 if you do not have any certification	tions.					
15f. National certifying body:						
American Academy of Nurse Practitioners				D 1		
2. American Association of Nurse Anesthetists						
3. American College of Nurse Midwives	□ 3	3	 3	□ 3		
4. American Nurses Credentialing Center	□ 4	4	4	4		
5. National Certification Board of Pediatric Nurse	D 5	D 5	D 5	D 5		
Practitioners & Nurses						
6. National Certification Corporation for the Obstetric, Gynecologist, and Neonatal Nursing Specialties	a 6	a 6	a 6	a 6		
7. Other (Please specify)						
15g. Type of certification:						
1. Acute Care NP	 1	- 1	 1			
2. Acute Care CS	□ 2	2	□ 2	□ 2		
3. Adult NP	3	3	3	□ 3		
4. Certified Registered Nurse Anesthetist (CRNA)	□ 4	□ 4	□ 4	□ 4		
5. Certified Nurse-Midwife (CNM)	5	5	5	□ 5		
6. Community Health CS	G 6	a 6	G 6	a 6		
7. Family NP	□ 7 □ 8	□ 7 □ 8	□ 7 □ 8	□ 7 □ 8		
Gerontological CS Gerontological NP	□ 8 □ 9	□ 8 □ 9		□ 8 □ 9		
10. Home Health CS	1 10	□ 10	□ 10	□ 10		
11. Medical Surgical CS	□ 10 □ 11	□ 10 □ 11	□ 10 □ 11	□ 10 □ 11		
12. Neonatal NP	□ 11 □ 12	□ 12	□ 11 □ 12	□ 12		
13. Occupational Health NP	1 3	1 3	<u> </u>	1 3		
14. Pediatric NP	1 4	1 4	1 4	1 4		
15. Psychiatric and Mental Health NP	□ 15	1 5	□ 15	1 5		
16. Psychiatric and Mental Health CS - Adult	1 6	1 6	1 6	1 6		
17. Psychiatric and Mental Health CS - Child	1 7	1 7	□ 17	1 7		
18. School NP	□ 18	□ 18	□ 18	□ 18		
19. Women's Health Care NP (Ob-Gyn NP) 20. Other (specify in appropriate column)	1 9	1 9	1 9	1 9		

	The institution from which you received your Advanced Practice education:	25.	Do you ever practice in a RN capacity despite your advanced practice preparation? ☐ YES ☐ NO → If YES, please indicate why (mark all that apply):
	City: State:	0	Better compensation Difficulty finding APN work Dislike being on call Health reasons
17.	Please mark the appropriate column indicating which continuing education programs you have participated		Other (specify):
	in during the past year, as well as which programs you would like to have available in the future? (Mark all that apply) Future Past Future Past Future		→If YES, what percentage of your total hours worked in a year are spent in a RN capacity:% →What percent of your total compensation (answer to question 12) reflects wages received as an RN:%
	O None O Case Management O Quality Improvement O Risk Management O Risk Management O Clinical Care O Informatics O Leadership/ Supervision	26.	In how many years do you plan on retiring? If less than 5 years, please indicate why: Age Insufficient compensation
П ТП	Other (please specify): E NEXT SET OF QUESTIONS ASKS ABOUT YOU		☐ Job dissatisfaction ☐ Family obligations ☐ Other:
AS W(18.	A MEMBER OF UTAH'S ADVANCED PRACTICE DRKFORCE: What is your average yearly gross compensation?	27.	Prior to retirement, do you plan on reducing the number of hours per week you practice? ☐ YES ☐ NO → If YES, please specify each of the following:
	<39,999		How many years before you plan to reduce your hours? How many hours per week will you work after the reduction?
19.	In your work situation, how many hours/week must you work in order to receive the following benefits: Paid Vacation: Health Insurance: for self for family	DE	E FINAL SET OF QUESTIONS DEAL WITH MOGRAPHIC INFORMATION: Please indicate which language interpretation (if any)
20.	Please indicate which of the following incentives are available to you (mark all that apply):	200	you offer to your patients: □ None □ (Please specify):
	Signing bonus: \$ Wage difference for graveyard shift: Time and a half for holidays		If so, are you fluent in this language or do you provide an interpreter? Fluent Interpreter
	Other (specify):	29.	What is your racial/ethnic background? White/Caucasian
21.	How would you rate your satisfaction with your wages? Extremely satisfied □ Somewhat dissatisfied □ Extremely dissatisfied		Native American/Alaskan Nat. Asian Pacific Islander/Hawaiian Nat. Asian Indian Other (specify)
	In the last five years, has your gross income: Increased □ Decreased □ Remained Stable		What is the estimated population of the city/town where you spent the majority of your upbringing? less than 2,500
23.	Considering both career fulfillment and satisfaction with your wages, how would you describe your		2,500 to 9,999
	education in terms of a financial investment? Extremely rewarding Slightly rewarding Extremely unrewarding		In what state/country did you primarily live while attending High School?
	Have you had difficulty finding work in the area for which you have been trained? YES NO		Utah Other: State or Country
	→ If YES, please indicate why (mark all that apply): M.D. dominated workforce Low demand for my field Other (specify): □ Insufficient salaries		Thank you very much for your participation.
			Please return the survey in the envelope provided.